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                  IN THE UNITED STATES DISTRICT COURT
                     EASTERN DISTRICT OF MICHIGAN
 2
   UNITED STATES OF AMERICA
                                        Bay City, Michigan
 3
                                        November 14, 2019
                                        9:18 a.m.
       vs.
 4
   JAMES D. PIERON, JR.,
 5
                                        Case No. 18-20489
       Defendant.
 6
 7
                         TRANSCRIPT OF HEARING
 8
               BEFORE THE HONORABLE THOMAS L. LUDINGTON
                      UNITED STATES DISTRICT JUDGE
 9
   APPEARANCES:
10
                         JANET L. PARKER
   For the Government:
                         JULES DEPORRE
11
                         United States Attorney
12
                         Eastern District of Michigan
                         101 First Street
                         Suite 200
13
                         Bay City, MI 48708
14
                         PATRICK J. HURFORD
   For the Defendant:
15
                         MARK S. PENDERY
                         Honigman, LLP
                         660 Woodward Avenue
16
                         Detroit, MI 48226
17
18
19
20
   Court Reporter:
                       Carol M. Harrison, RMR, FCRR
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                       1000 Washington Avenue
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                       Bay City, MI 48708
23
              Proceedings reported by stenotype reporter.
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         Transcript produced by Computer-Aided Transcription.
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US v. Pieron, Jr. - Hearing - November 14, 2019

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                        PROCEEDINGS
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             (At 9:18 a.m., proceedings commenced.)
 3
              (Defendant present.)
             THE CLERK: United States of America versus James
 4
 5
   Pieron, Case No. 18-20489.
 6
             THE COURT: Good morning.
 7
             MR. HURFORD: Good morning, Your Honor.
 8
             THE COURT: If we could have counsel's appearances,
 9
   please.
             MR. DEPORRE: Good morning, Your Honor.
10
                                                       Jules
   DePorre on behalf of the United States.
11
12
             MS. PARKER: Janet Parker on behalf of the United
   States, and with me at counsel table is Scott Hollabaugh, IRS
13
   agent.
14
15
             THE COURT: Good morning.
             MR. HURFORD: Your Honor, Patrick Hurford on behalf
16
17
   of defendant James Pieron, who's seated at the table with me.
18
             THE COURT: Good morning to you, gentlemen.
19
             MR. PENDERY: Mark Pendery appearing for Mr. Pieron
   as well, Your Honor.
20
21
             THE COURT:
                         Good morning.
             Government, ready to proceed?
22
23
             MR. DEPORRE: We are, Your Honor. I would ask --
   we'll be proceeding by proffer, and I am ready.
24
25
             THE COURT: Do you have a witness?
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MR. DEPORRE: We do not. Our witness was unavailable, and so we will present the evidence -- I don't think it's a witness. She is an IRS -- she prepared the taxes based on the documents that are -- have been presented either at trial or on the record. Her function was strictly mechanical in terms of typing in numbers on a computer program to generate a --
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THE COURT: Proforma return.

MR. DEPORRE: Proforma return. But the information on that return is based on exhibits that have been produced in sentencing memoranda and throughout the trial.

THE COURT: More or less identified returns filed by the defendant with some modifications.

MR. DEPORRE: Exactly. And so the Government did begin -- because the focus of the Court's inquiry is the tax loss that the defendant attempted to evade or defeat, and so in this case, that loss amount was primarily based on self-reported returns, returns that were filed for 2008 tax year and 2009.

The defendant filed, as the Court knows, two sets of returns. He filed a 2008 return, and then filed an amended return for 2008. He filed a 2009 return, and then filed an amended return for 2009. And then in 2013, he also filed an amended return for a different tax year, which would have changed the -- which was not accepted by the IRS, and if it had

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been accepted, would have changed the tax due and owing.
   was the return that made the claim of right argument.
 2
 3
             The two --
                         So my initial sort of response to that is
 4
             THE COURT:
 5
   to think, from the defendant's perspective, how can we
 6
   cross-examine the preparer? And I quess your response is --
 7
   excuse me, the revenue officer who has developed the proforma
   returns. And I suppose your response is, well, the information
 8
 9
   contained in the proforma is simply the information from the
   defendant.
10
11
             MR. DEPORRE:
                           Exactly.
12
             THE COURT: What do you think of that Mr. Hurford?
             MR. HURFORD: I think it's ridiculous, Your Honor.
13
                        Tell me why.
14
             THE COURT:
15
             MR. HURFORD:
                           There's -- the Government's taken a tax
  position, if they're -- if their tax position is solely the
16
   basis of the returns that were filed by my client, so be it,
17
   but I've got two tax returns the Government is putting up that
   claim there's a tax liability. There's assumptions in there.
19
   There's documents that were reviewed I assume before those were
20
   completed.
21
22
             THE COURT: But those assumptions are entirely
   predicated on information received from your client.
23
24
             MR. HURFORD:
                           That's true, Your Honor.
25
                         But if -- if that narrative is to be
             THE COURT:
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challenged, their suggestion is you need to challenge it --
 1
 2
             MR. HURFORD: We already --
 3
             THE COURT: -- not them. They're working with the
   best information known to them, which is that furnished by your
 5
   client.
 6
             MR. HURFORD: That's true, Your Honor.
                                                      It's also
 7
   true that there's a lot of documents showing that those returns
   are false, incorrect, and I think that there's -- we're having
 8
 9
   a sentencing hearing, let's get it right and give us an
   opportunity to ask that revenue agent that completed those
10
   returns how the actual documents, the bank records,
11
12
   Exhibit 138, factor into her tax calculations. I would like to
13
   know on what basis -- other than the tax returns submitted by
   my client, on what basis she has income of $10 million in 2008
14
15
   and $5.25 million in 2009.
             If there's no information that she used other than
16
   that tax return, I don't think the Government can meet its
17
18
   burden here, and they're going to rely on a trial at which the
   jury made no finding as to the amount of tax liability.
19
20
             THE COURT: Well, you think relying on your client's
21
   proffered returns, as accurate as to much of the information,
   is erroneous?
                  It's an insufficient proffer with respect to the
22
   income for the Government to proceed?
23
24
                                 They have the burden to establish
             MR. HURFORD: Yes.
   that he made income.
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And I respectfully agree that their
          THE COURT:
proffer, based on your client's returns, is sufficient as a
prima facie matter to advance the information and that the
obligation to challenge the accuracy of that is your client's.
                        In that case, Your Honor, then,
          MR. HURFORD:
Ms. Parker's going to object, but I'm going to call Agent Scott
Hollabaugh to the stand.
          MS. PARKER: Your Honor, I do object. First of all,
I think that's exactly the same reason -- he's offered even
less authoritative person on the topic, and primarily he -- he
is not allowed by Touhy to testify. He really has not been
approved. He could get fired if he were to testify without
approval.
          Mr. Hurford knew that this was the Government's
position. He's not made any effort to overcome that by
bringing a motion to compel; and, quite frankly, he has nothing
to offer beyond the same thing. He can look at the documents
and see what the documents said, and I think we do meet the
burden, as the Court's already indicated, by a prima facie
showing by relying on the defendant's tax returns.
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It's the defendant who knows what happened then, not Mr. Hollabaugh or any other person who can testify as to why the defendant swore to certain pieces of information that he now wishes to recant and say were not true.

MR. HURFORD: I -- Your Honor, this is a bit

frustrating for me, because what Ms. Parker just said is beyond misleading. First of all, I sent a letter. I sent a subpoena for Agent Hollabaugh, and I sent a letter. She said, please address Touhy, so I looked up the IRS regulations on Touhy. What do you have to do to subpoena an IRS agent? And if it pertains to a criminal matter, Touhy doesn't apply according to the IRS.

So then I looked up the regulations, because I used to be slightly familiar with them, the Department of Justice regulations, on what I have to do from -- assuming he was a Department of Justice employee, but he's not. So the Department of Justice Touhy regulations don't apply to Agent Scott Hollabaugh, so Touhy doesn't apply here.

And Ms. Parker, at the last time we were here, she said to me, she's going to object on relevance grounds, not *Touhy*, or that *Touhy* somehow has to do with relevance. And if you're going to strike Agent Hollabaugh from testifying, I will just simply proffer his grand jury testimony, which says, in effect, that the 2008 and 2009 tax returns filed by my client are wrong.

And I think, then, if we're going proceed by proffer, that sworn testimony should be enough, if they're going to have their prima facie case of being able to submit that, to counteract that evidence to suggest that the 2008 and 2009 tax returns that they're relying on, according to their lead case

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agent testifying under oath in front of a grand jury, is
 1
 2
   sufficient to rebut any prima facie case that they've made.
 3
             THE COURT: We'll take up the question of your
   calling this gentleman as a witness on motion practice.
 4
                                                             I need
 5
   to get an understanding for the law that would govern the
 6
   circumstance.
 7
             Who's your next witness?
                           Chelsea Rebeck, Your Honor.
 8
             MR. PENDERY:
 9
             THE COURT: And who is that?
10
             MR. PENDERY:
                           She's our expert.
                         And what factual information does she
11
             THE COURT:
   have that would enable her to form an opinion that would be
12
13
   helpful to us?
             MR. PENDERY: Your Honor, the question is whether or
14
15
   not there was $10 million in capital gain in 2008 to James
  Pieron and 5.25 million in capital gain to James Pieron in
16
17
          The bank records clearly show -- Government Exhibit 138
   2009.
   that was admitted at trial, that James Pieron did not receive
   one dime of the $15,250,000 that was transferred from -- I'm
19
   going to call it Trevor Cook or related entities, to JDFX, a
20
21
   company, not Pieron.
22
             THE COURT: And that's true, so far as I understand
   the circumstance.
23
24
             MR. PENDERY: Yes, sir. So if that's true --
25
                         And, to my understanding, the narrative
             THE COURT:
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that you would like to advance at this stage, on behalf of
Mr. Pieron, but without Mr. Pieron, is that there was actually
also no -- no exchange of securities in conjunction with any of
those payments after the initial capitalization of JDFX.
                                                          There
was no capital transaction or sale of any securities that
followed that?
          MR. PENDERY:
                        That's correct, Your Honor. You have a
copy of the share certificates, 1, 2, and 3. Mr. Pieron,
Mr. Clive Diethelm and Market Shot each received shares.
Pieron received 7 million shares, Cook received 2 million
shares, Clive Diethelm received 1 million shares the day that
JDFX Holding AG was registered. In our country, we call it
incorporated.
          So it would be impossible for Pieron to have sold him
those 2 million shares of stock in JDFX Holding AG when the
certificates are dated December 15, 2006 and the incorporation
occurred on December 15th, 2006.
          THE COURT: Well, if that's all true, why are three
sets of returns completely inconsistent with that?
          MR. PENDERY: Your Honor, I know this may be hard to
believe, but I've been doing this for 36 years, and I have
clients come and see me all the time that tell me they got a
capital gain, or they think they have a loss, or they think
they have some position on a tax return, and they're wrong.
          THE COURT: Well, somebody's told you that.
                                                       Why or
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how can I reach the same conclusion if no one's going to tell
   me that? And your accountant is only in a position to reach
 2
   certain conclusions about the application of the tax loss based
 3
   on factual information that has been furnished to him or her in
   order for them to reach a conclusion --
 5
 6
             MR. PENDERY: That's correct.
 7
             THE COURT: -- and that conclusion will be that there
   are three sets of false returns?
 8
 9
             MR. PENDERY: Or I would call them incorrect returns,
10
   yes, Your Honor.
11
             THE COURT:
                          Incorrect returns?
12
             MR. PENDERY: Yes, I would say that.
                                                    I agree.
13
             THE COURT:
                          It seems to me that without an
   understanding of the underlying factual information, the
14
15
   narrative that you would like to advance here about the errors
   that have been made along the way is no better than whoever is
16
   giving you information that now explains that all of the events
17
18
   leading to those returns, the incorrect returns, is wrong. And
   I don't know how to evaluate that in any other way except to
19
   hear the testimony of the person that's changing the narrative?
20
21
             MR. PENDERY:
                           I understand that, Your Honor.
   is the Gregory versus Helvering case from 1933 --
22
23
             THE COURT:
                         Sure.
24
             MR. PENDERY: -- and the Supreme Court says, look at
   the substance of the transaction, not what the taxpayer said it
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is, or what the documents say it is. We're going to look at
   what really happened here. And if we look at what really
 2
   happened here, he didn't have a capital gain in 2008 and he
 3
   didn't have a capital gain in 2009.
 4
             THE COURT: You're telling me that, but that is not
 5
 6
   the equivalent of evidence. It's argument. At some point, I
 7
   have to have evidence that explains why that narrative
   contradicting three sets of returns is --
 8
 9
             MR. PENDERY: You need an explanation of what
   happened in 2006, '07, '08 and '09.
10
11
             THE COURT: Well, the Government's proffering the
12
   very returns that your client advanced to the Internal Revenue
   Service to be accurate, complete and true.
13
             MR. PENDERY: And we can prove that they're not.
14
15
             THE COURT:
                        Well, prove it.
                           Read the testimony of Agent Hollabaugh
16
             MR. PENDERY:
   in his grand jury transcript. He says that 2008 and 2009 tax
17
18
   returns are wrong.
19
             THE COURT: Well, and their proffer suggests that
   certain parts are right and certain parts are wrong.
20
                                                          They want
   to accept the revenue component but reject the notion that
21
   there was a tax basis.
22
23
             MR. PENDERY: He says the revenue component is wrong
  in his grand jury testimony, Your Honor. And the reason for
   that, and I think the Court's already aware of that -- or this
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is in 2006 -- everybody's pointed to Government Exhibit 138 as
   the document that proves the capital gain to Pieron; 500,000 in
   2006, 9.5 million in 2008, 2.1 million in 2000 -- or, excuse
 3
   me, 2008 -- 2007 was 9.5 million, 2008 is 2.1 million and in
 5
   2009 it's 3.15 million.
 6
             Alls that document shows is that the money goes to
 7
          It doesn't show that it ever went to Pieron, and the
   JDFX.
  agent testifies to the grand jury, he didn't have $10 million
 9
   of capital gain in 2008 because the $10 million came in in
10
   '06 and '07, if you're going to treat it as a capital gain at
   all. So the 2008 tax return that they want to keep pointing to
11
   is wrong. The document proves that it's wrong.
12
             THE COURT:
                         Their document?
13
                           Their document. Government Exhibit 138
14
             MR. PENDERY:
   proves that it's wrong.
15
             THE COURT: I think that they're -- he's quite
16
   correct on that point and relying largely on 138, that the
17
18
   proffer on the tax loss calculations is inconsistent with 138
   on the revenue component. Would you agree?
19
20
                           I would agree that 138 regarding the
             MR. DEPORRE:
   revenue shows revenue -- and this is consistent with Agent
21
   Hollabaugh's grand jury testimony, shows financial transactions
22
   between Cook and JDFX in 2006 and 2007.
23
24
             The defendant elected to treat those as deposits and
   claimed that as income in 2008, which is consistent with the
25
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sale of the -- sale purchase agreement, the stock transaction
   agreement closing date for 2008 and then a separate agreement
 2
 3
   for 2009.
             Whether or not those are deposits as the defendant
 4
   claimed when he filed his returns, or something else, isn't
 5
 6
   information that the Government has. The defendant, when he
 7
   filed his returns, took the position that they were deposits,
   and so if they are something different, that isn't something
 8
 9
   that we know about. We know that there was money -- we know
   that there were transfers made in '06 and '07, but the tax
10
   implications in 2008 of those transfers, the defendant's
11
   returns say that they were income in 2008 and 2009.
12
13
             THE COURT: But you agree not received in those
   returns? You're relying on the return, not on the source
14
   documentation of the receipt of the revenue?
15
16
             MR. DEPORRE:
                           Correct.
17
             THE COURT:
                         So you agree with the defendant that the
   return is incorrect with respect to the revenue?
19
             MR. DEPORRE:
                            I would not -- I would not say it's
   incorrect with respect to the revenue. I would say that the
20
   return can -- is -- could be correct if the revenue is -- if
21
   the wire transfers are deposits.
22
23
                         Shouldn't they be able to cross-examine
             THE COURT:
   the -- your revenue officer with respect to that information?
24
25
             MR. DEPORRE:
                           My revenue officer has no idea whether
```

or not those were deposits. That's -- the person that would have that information is Mr. Pieron and Mr. Cook, the two parties to the transaction. There are no documents that the Government has ever received to indicate whether they're deposits or whether they are something else.

All we have are the sale purchase agreements that say that the closing date of the transaction was January 1st, 2008 for the 20 percent transaction and then for the additional January 1st, 2009.

THE COURT: Well, to some extent I think,

Mr. Hurford, we're back to where we began, which is if those
returns are inaccurate, there's only one person that can
explain why and what is correct.

MR. HURFORD: Then I don't agree with that because, as a matter of law, they're not deposits, cannot be deposits under the Government's entire theory that this was a sale of stock. Payment received in 2007, we cited this in our brief, cannot be deposits. It's impossible, legally impossible. They should have been income in the year that the money was received because the only thing that Cook could have done to get the money back was nothing. Pieron performs under that contract, Cook's not entitled to the money back. It's called an advance payment.

THE COURT: What was the performance that Mr. Pieron provided to Mr. Cook?

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1
             MR. HURFORD:
                           None, Your Honor. He didn't sell stock
 2
   in 2007.
 3
             THE COURT:
                         I'm sorry, I was -- I thought I was using
   your language.
 4
                                     I'm -- the problem is, we've
 5
             MR. HURFORD:
                           You are.
 6
   got an initial -- did the sale of stock occur? Then -- in
 7
   2008, as according to the share purchase agreement, and when
   did it happen? Does it happen in 2008 when the share purchase
 8
 9
   agreement was entered into? Did it happen in 2007 when Cook
10
   gets shareholder rights, or was there never any sale under the
   judicial estoppel issue that we've been talking about and
11
12
   briefing to begin with? And under any of these scenarios, Your
   Honor, he still has no tax liability, and that's in our brief.
13
             And, secondly, I think --
14
15
             THE COURT: Well, I'm offering you an opportunity to
   explain why we shouldn't apply the doctrine of judicial
16
   estoppel, and there are some other arguments the Government has
17
18
   advanced in their papers. And, in part, it's similar to an
   argument that you've made in support of the motion for new
19
   trial, which is that there is this alternative reality that
20
   former counsel did not advance in conjunction with the trial,
21
   but you don't want to tell me what it is, and you don't want to
22
   advance any of the underlying factual information that would
23
   support it.
24
25
                           I think with --
             MR. HURFORD:
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                         The plaintiff -- your client is in a
             THE COURT:
 2
   circumstance where I'm not sure the Fifth Amendment applies
 3
   anymore.
             MR. HURFORD:
                           I don't agree --
 4
             THE COURT:
 5
                        Okay.
 6
             MR. HURFORD: -- and I think -- yes, Your Honor, I
 7
   think in the normal course, is my client able to testify about
   this stuff at a sentencing hearing? Yes. And should he?
 8
 9
   That's debatable. There's a lot of issues. Two of which -- or
   one of which is the fact that there's a new trial motion
   pending right now, and it's my professional opinion that on the
11
12
   statute of limitations instruction, and the ineffective
   assistance of counsel claim, I have extremely meritorious
13
   motions. And so to -- to be presented and be put in a
14
15
   situation right now where I have to decide to put my client on
   the stand at a sentencing hearing that I think --
16
17
             THE COURT: Well, let's take up the -- just the
   question on the ineffective assistance of counsel. How can I
   evaluate that? What information do I have that would suggest
19
   that the alternative narrative that counsel should have
20
   advanced, but that you don't want to advance even in
21
   conjunction with a sentencing hearing after a jury conviction,
22
   how do I evaluate that? What information do I have?
23
24
             MR. HURFORD: You have asked for four briefs from
   each side on the tax issue because it's so -- I think it's --
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I understand the tax implications of --
          THE COURT:
that both parties are advancing. It depends ultimately on an
understanding factually of what occurred and why those returns
are inaccurate.
          MR. HURFORD:
                        It --
          THE COURT: And I don't know what. I know what your
arguments are.
                I know what some documents that you've attached
materials are. I don't know where they came from.
          MR. HURFORD: It doesn't though, Your Honor.
                                                        Ιt
doesn't, because whatever scenario you have --
                      How do I know they're authentic?
          THE COURT:
I know that there were only three certificates?
                                                How do I know
that what the actual purchase price was for the initial advance
of stock? How do I know any of that? How do I know to
evaluate that your argument, that your client was ineffectively
assisted during the course of the trial, because there are
events and information that you know and I don't, in order to
evaluate even the motion?
          MR. HURFORD: I don't see how the share purchase
certificates, Nos. 1 through 3, are any different than share
purchase certificate 1A that was entered into evidence at
trial. Where's the certificate of authenticity for that?
          What about the -- Exhibit 211, the spreadsheet of
transactions.
               There's no certificate of authenticity for that.
The share purchase agreements are the same. Where's the
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certificates of authenticity for that?
 1
 2
             THE COURT:
                         Who needs that?
 3
             MR. HURFORD: Apparently the Court is asking for it
 4
   right now.
 5
                         All I'm suggesting to you is that the
             THE COURT:
 6
   Government, I think accurately, is relying on the reported
 7
   information that were contained in those returns, and if there
   is an alternative narrative, it is not their obligation to
 8
 9
   impeach the returns of the defendant.
                                           They can rely on the
   defendant is at least accurate until they have some reason to
10
   disbelieve him based on the suggestion of mistaken reporting.
11
12
             MR. HURFORD:
                           I think when you have a tax return that
   your lead case agent testifies -- or two tax returns that your
13
   lead case agent testifies under oath at grand jury are
14
15
   incorrect, I think you have -- I think you have some issues
   submitting that as evidence to a jury and telling them to
16
   accept it as true, when you have reason to believe that they're
17
18
   not.
19
             And I think you have problems using those at
   sentencing to ask for a certain tax liability when you have
20
   reason to believe they're not true, and this Court now has
21
   enough documents in front of it, including Exhibit 138, to
22
   question whether or not those tax returns are accurate.
23
   based on the evidence that's been simply presented at trial,
   Your Honor, there is enough to question the Government's burden
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of tax liability at trial and it wasn't done.
 1
 2
             THE COURT:
                         Well, let's -- let's put aside their
   reporting. You would agree that there's 5 million received in
 3
   '08 and '09?
 4
             MR. HURFORD: Market Shot sent 5.250 million in 2008
 5
 6
   to 2009 in JDFX, I agree with that.
 7
             THE COURT:
                         Yes. So that information is wrong unless
   it was received in conjunction with a larger transaction, which
 8
 9
   would have included the prior years. What else is wrong with
   the return?
10
                           There's absolutely no credit given to
11
             MR. HURFORD:
12
   the money they claim was loaned back to the company. None.
   It's only -- if JDFX gets the money, what's the theory of
13
   income? It's not our -- it's not our burden to establish
14
15
   income here.
                 It's our burden to establish credits and
  deductions and things like that, but the burden is to establish
16
   income, and there's no document, other than the tax return.
17
18
   There's no document that proves that Pieron made any money off
   of the sale, quote unquote, of stock.
19
20
             THE COURT: You weren't particularly interested in
   relying on the stock purchase agreements in addition to the
21
   return, so there's some explanation for why those are erroneous
22
23
   apparently.
24
                           I'm sorry, Your Honor, I'm not sure I
             MR. HURFORD:
   under -- is there a question?
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Well, all I'm asking is that how you --
          THE COURT:
how you would refute the accuracy of the stock purchase
agreements. I've never heard any explanation for why those are
inaccurate --
          MR. HURFORD: Well --
          THE COURT: -- or how that happened or why we
shouldn't rely on it, or why the Government's tender of that as
an exhibit is something we shouldn't consider.
          MR. HURFORD: I'm not saying don't consider it, Your
Honor. I'm not saying -- I'm not asking you not to consider
               The Government's asking you not to consider
any evidence.
certain evidence; I am not. I'm saying look at the evidence,
and when you look at the evidence in this case, the documents
in this case, the tax returns don't make any sense. And that's
why Agent Hollabaugh said they didn't make any sense under
oath.
          THE COURT: Well, it seems to me we're back to the
question of whether or not you want to call the agent and are
legally entitled to do so as a part of your case, and whether
or not you want to cross-examine the agent, and then the
question of whether or not your expert can testify about
hypothetical facts without providing us any of the background
concerning how he or she located them.
          So we're not in a position apparently to take any
testimony from anybody today.
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                            I'm not -- I don't agree with that,
             MR. HURFORD:
 2
   and --
 3
             THE COURT: Well, who do you think we should be
   listening to?
 4
             MR. HURFORD: Well, I think what I should have an
 5
   understanding of, if you're -- if -- you want me to put on a
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 7
   case, or if I'm going to be allowed to put on a case, I would
   like the Government to tell me what the theory of income is.
 8
 9
   If -- the tax returns, okay. Why is -- why does Pieron have a
   capital gain of $10 million in 2008? What money went to him at
10
   what time and how are they attributing that as income to him?
11
12
             THE COURT: You would like to examine --
             MR. HURFORD: No, I think -- they're making a
13
   proffer, so I think they have to proffer what their theory of
14
15
   income is.
               I think they have to proffer -- to give me, and
   take a position on that stuff, so that I can then put on a
16
17
   case.
18
             THE COURT:
                          I disagree. I mean --
             MR. HURFORD: Do they not have --
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                         They are simply relying on three sets of
             THE COURT:
   returns that your client has furnished that has always
21
   identified those transactions as capital transactions, and the
22
   only thing that's changed is the numbers have moved around.
23
24
             Indeed, I agree with you. The second set of returns
   substantially increased his tax liability, which appears to me
25
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to be incoherent, but there isn't any question about the fact
that he has self-reported capital transactions three times, and
it's reasonable that the Government relies on that information.

MR. HURFORD: I don't think it's reasonable for the Government to rely on information that they have already testified is false. I -- I can't get past that.

THE COURT: Well, false only in the sense that there is a question about which tax year it's allocable to under circumstances where \$15 million has been reported as a single capital transaction with receipts over different years. So we have a difference of opinion.

I think their reliance on those returns as a threshold matter is a reasonable basis for advancing their burden of proof. And then any explanation of an alternative narrative of that information falls to the defense.

MR. HURFORD: There's two issues. One is your factual alternative is challenging the facts. The other is, based on the Government's position, challenging the law as to whether or not there's a tax liability. Because we can agree that there's neither -- well, some modicum of basis, and we can agree that the tax returns filed don't take into account any money that would have been put back into the company. And the only way he can have income from the transfer of money from Market Shot to JDFX, the fact that it stays in JDFX, the only way that it can be income to Pieron, legally income to Pieron,

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is that if he somehow directed it to be there --
 1
 2
             THE COURT:
                          Sure.
 3
             MR. HURFORD: -- or left it there. And the tax
   returns are not only inaccurate from the factual issues that
   we've discussed already, but they're inaccurate because they
   don't treat the money that was put back into the company under
 6
 7
   their theory of income, whatever it is, and whether it's basis
   or whether it's a loan or now the Government in their last
 8
 9
   brief calls it a deposit.
             Ms. Rebeck can testify as to how there's no tax
10
   liability under whatever theory the Government chooses.
11
12
   that -- that's -- that's the second part of this.
13
   just putting on a case about the underlying facts. It's once
   you figure out that there's income and there's -- or once
14
15
   you -- let me back up.
             If you operate under the assumption that there's
16
   actually consideration received by Pieron --
17
18
             THE COURT:
                        Yep.
             MR. HURFORD: -- the money had to be put back in the
19
20
   company.
                          It makes its way back there.
21
             THE COURT:
   assume for purposes of argument that there's imputed income to
22
   him as a result of him being able to personally direct the
23
   proceeds, once received, to JDFX, you then end up with a second
24
25
   transaction, I agree.
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And if you're going to do that, he has
          MR. HURFORD:
no tax liability. There's -- there's an ordinary loss if it's
a loan, there's an ordinary loss if it's a deposit, and if it's
neither, there's basis.
                      In what year?
          THE COURT:
          MR. HURFORD: Wouldn't you -- again, Your Honor,
that's why I need to understand what the Government's theory of
income is. It doesn't really matter what year, from my
perspective. It doesn't matter if it's in 2000 -- if we take
the Government's position that he loaned the money back, if he
loaned it in 2007 or 2008 or 2009, it doesn't matter.
no tax liability because he has a $15.25 million ordinary loss
in 2009 that can be carried back two years back to 2007 and
wipes out every single dollar of capital gain.
          THE COURT: Based on later events.
                        That's how ordinary loss -- that's how
          MR. HURFORD:
                 It is later events, so the later events are
bad debt works.
2009, the liquidation of the company in 2009.
          THE COURT: But the '08 and '09 returns as filed,
based on prior events, were incorrect.
          MR. HURFORD:
                        Yes.
          THE COURT: But we don't know why.
          MR. HURFORD: Because -- because, Your Honor, there
was a series of bad, bad, bad mistakes, and in my opinion,
accounting malpractice in this case because Pavlik treats
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this -- comes up with this theft loss and this claim of right
doctrine, and what he should have done is treated it as a bad
business debt, and the law is pretty clear on that.
          THE COURT: At that point in time, I appreciate what
your thinking is.
          MR. HURFORD: And it's not --
          THE COURT: But ultimately -- and, you know, you
walked quickly from Mr. Pavlik's theory of theft loss, I think
probably quite appropriately, but you still got to deal with
the fact that there was information that was furnished to the
initial preparer, and to Pavlik, describing these as capital
transactions, and I don't know how we walk from that without an
explanation, other than a lawyer's argument.
          MR. HURFORD: It's quite simple, Your Honor.
                                                        If he
has income, it went back to the company, and we've got to treat
it someway. If he doesn't have income, he doesn't have income.
But if the money is income to him, it went back to JDFX, and
we've got to -- regardless of what was said on the tax returns,
we're at part of a sentencing hearing to determine how long to
put a man in prison, so whatever was said in the past, I think
we have an obligation to get it right now. And we have to
treat --
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1
             MR. HURFORD:
                           Your Honor, I --
 2
             THE COURT: What we can do at this stage --
 3
             MR. HURFORD:
                           Let --
                          I mean, the Government does not have a
 4
             THE COURT:
 5
   revenue officer available that would at least explain the
   proffered tax returns that were included with their tax loss
 6
   calculation.
 7
 8
             You're not prepared to call Agent Hollabaugh given
 9
   the legal circumstance that he faces as a potential witness,
   and the only other witness that we potentially have is your
10
   expert whose factual foundation for any of her opinion, I
11
12
   believe, has not been disclosed. We could listen to the -- to
   him or to her and find out what information was actually
13
   furnished to him or to her. We could do that today.
14
15
             MR. HURFORD:
                           Just for -- I'd also like to say for
   the record that service of a subpoena for Agent Hollabaugh was
16
   accepted by the Government. There's been no motion to quash.
17
18
   There's been an objection on relevance grounds, and I said we
   could resolve the relevance issue before the judge, but there
19
   was no motion to quash that it was improperly served under
20
21
   Touhy.
22
             And now I think the Court has -- we proffered -- we
   have a binder in front of you. I -- there's a footnote about
23
   Agent's Hollabaugh's testimony in the last brief we filed, and
   I think that's more than sufficient to rebut the Government's
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position that the 2008 and 2009 tax returns are correct.

Secondly, as for the legal positions concerning tax loss, which is separate from the factual arguments, our expert is prepared to testify that under whatever factual scenario imputes income to Pieron, he has no tax liability. I don't see how that's irrelevant. I don't see how that's unhelpful to the Court. That's just based on having to make inferences based -- if the Government has a theory of income, based on Pieron never actually receiving the money, then you can -- you can extrapolate the different scenarios that could exist to impute income to him, and under any of those scenarios, he has no tax liability. So to get back to the new trial, absolutely, Your Honor. Just based on what they presented at trial, there were legal arguments that there was no tax liability that were never advanced.

THE COURT: So the suggestion would be that under any factual circumstance, any interpretation of the -- or characterization of those events, the witness will testify there is no tax liability?

MR. HURFORD: Based -- yes, based on -- and, again, I just want to be clear, this all stems from having to come up with some theory of income to Pieron when he doesn't get the money.

THE COURT: Might be interesting testimony. Let's take a brief break, and we'll come back and hear your witness.

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1
             MR. HURFORD:
                            Thank you, Your Honor.
 2
              (At 10:02 a.m., break taken.)
 3
              (At 10:14 a.m., break concluded.)
             THE COURT: Sir, would you like to call a witness?
 4
             MR. PENDERY: Yes, Your Honor. Chelsea Rebeck.
 5
 6
             THE COURT: If you could stop for just a moment.
 7
              (At 10:14 a.m., sworn by the Court.)
                          Please have a seat. The chair does not
 8
             THE COURT:
 9
          The microphone does. We've found that if you're about
10
   10 inches away from the microphone it works best.
             MR. HURFORD: Your Honor, the -- I'm sorry, the Court
11
12
   has an exhibit binder right there that there's an up date to.
13
             THE COURT: My only concern that there's a lurking
   workers' comp claim if somebody gets hurt with one of these.
14
15
             MR. HURFORD: Can I provide the Court with updated
16
   tabs for the exhibit that may be referenced.
17
             THE COURT:
                          Sure. And can you begin with the witness
18
   while the gentleman is completing the binder, please.
19
             MR. PENDERY:
                            Sure.
20
                            CHELSEA REBECK,
21
               DEFENDANT'S WITNESS, SWORN AT 10:14 A.M.
                          DIRECT EXAMINATION
22
   BY MR. PENDERY:
23
        Can you state your name for the record and spell your
24
   first and last name, please.
25
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1 A. Chelsea Rebeck, C-H-E-L-S-E-A, R-E-B-E-C-K.

- 2 Q. Are you employed?
- 3 A. Yes.
- 4 | Q. Where are you employed?
- 5 A. I have a law firm by the name of Rebeck and Allen.
- 6 Q. Where is that located?
- 7 A. Southfield, Michigan.
- 8 Q. Let's start with your educational background. Where and
- 9 when did you graduate from high school?
- 10 A. High school, I went to a correspondence school called
- 11 American High School. It was based out of Lansing, Illinois.
- 12 Q. What was the name of the high school?
- 13 A. American High School.
- 14 Q. And where did you -- and when did you graduate?
- 15 A. 2000.
- 16 Q. And after you graduated in 2000, did you go to college?
- 17 **|** A. I did.
- 18 Q. Where did you go?
- 19 A. Baker College.
- 20 0. Located where?
- 21 A. The campus was in Auburn Hills, and I took classes there
- 22 and online.
- 23 Q. How long did you attend Baker College?
- 24 A. For seven years.
- 25 Q. Did you receive a degree?

- 1 A. I did.
- 2 Q. What was the degree?
- 3 A. I received two degrees; one was an associates of business
- 4 administration with a concentration in accounting, and one was
- 5 a bachelor's in business administration with a concentration in
- 6 accounting.
- 7 Q. All right. And what year did you graduate again?
- 8 A. 2007.
- 9 Q. Did you go to any further educational institutions after
- 10 that?
- 11 **|** A. I did.
- 12 Q. Where did you go?
- 13 A. I went to Cooley Law School for my JD with a concentration
- 14 in litigation, and then I went to Western Michigan Cooley Law
- 15 School for my LLM with a concentration in taxation, and I am
- 16 currently getting a master's in accounting at Welch College.
- 17 $\|Q$. You have an LLM in taxation. When did you receive that?
- 18 A. 2014.
- 19 Q. Do you possess any certifications?
- 20 A. I am a CPA and a CFE.
- 21 Q. And how do you become a CPA?
- 22 A. You have to have 150 credit hours of undergraduate
- 23 education, or a combination of undergraduate and graduate, and
- 24 you have to have two years of supervised experience under a
- 25 licensed CPA.

1 Q. Are there any exams you have to pass in order to be a CPA?

- 2 A. Yes, four exams.
- 3 Q. And do you have any other certifications besides a CPA?
- 4 \blacksquare A. I'm a CFE, which is a certified fraud examiner.
- 5 Q. And what's a certified fraud examiner do?
- 6 A. Examine for fraud in books and records.
- 7 Q. And when did you receive -- when did you receive the CPA
- 8 certification?
- 9 A. I believe it was 2014 also.
- 10 0. And the CFE was received when?
- 11 A. I believe that was 2015.
- 12 Q. Okay. Let's talk about your work history. After high
- 13 school, where did you work?
- 14 A. In 2002 I started working at a CPA firm, and I worked
- 15 there until 2008. I was a staff accountant.
- 16 $\|Q$. What was the name of the firm, for the record?
- 17 A. Steven Majie, CPA. It's M-A-J-I-E.
- 18 0. And where was that located?
- 19 A. In Troy Michigan.
- 20 Q. And how long were you with the firm?
- 21 A. Six and a half years.
- 22 Q. And what did you do when you were there for that six and a
- 23 half years?
- 24 A. I did basic financial statement compilations, I did
- 25 financial statement reviews, and I prepared individual and

1 business tax returns.

- 2 Q. On average, how many tax returns would you prepare each
- 3 year?
- 4 A. I would say two to 300 per year.
- 5 0. Were those reviewed?
- 6 A. Yes.
- 7 Q. Have you prepared simple tax returns?
- 8 A. Yes.
- 9 Q. What's a simple tax return?
- 10 A. I would classify a simple tax return as a W-2, maybe a
- 11 Schedule A.
- 12 Q. Have you prepared complex tax returns?
- 13 A. Yes.
- 14 Q. What would a complex tax return be?
- 15 A. Some of the more complex returns I would say would have
- 16 additional schedules, including capital gains and losses,
- 17 rentals, foreign income or the ones that come out of the
- 18 printer that are like 100 pages.
- 19 Q. Have you prepared tax returns that reported capital gains?
- 20 A. Yes.
- 21 Q. And I'm talking about the six years you were at the Majie
- 22 accounting firm?
- 23 A. Yes.
- 24 Q. How about calculating basis? Did you have to do that in
- 25 order to report capital gains?

A. Calculating basis and making sure that the basis was accurately reported on the return.

- Q. Okay. Well, let's back up a sec. So tell the Court what
- 4 a capital gain is.

- 5 A. A capital gain is a gain on the sale of a capital asset.
- 6 Q. And can a capital gain be a short-term capital gain or
- 7 long-term capital gain, loss? What is it? What can it be?
- 8 A. It can be short or long-term and a capital gain would be
- 9 the opposite of a capital loss.
- 10 Q. All right. Basis. What's basis?
- 11 A. Basis is the sales -- I'm sorry, the purchase price of the
- 12 asset or the purchase price plus additional contributions of
- 13 money to the capital asset.
- 14 Q. And give an example in this case. What would a capital
- 15 asset in this case be potentially?
- 16 A. Sale of stock.
- 17 Q. All right.
- 18 MS. PARKER: I'm sorry, Your Honor. I just didn't
- 19 hear the answer.
- 20 THE COURT: Sale of stock.
- 21 MS. PARKER: Okay. Thank you.
- 22 MR. PENDERY: Might want to move that a little bit
- 23 closer because you are trailing off a little bit.
- 24 THE COURT: But not in the context of a 351 exchange.
- MR. PENDERY: Correct.

1 BY MR. PENDERY:

- 2 Q. While you were at the Majie accounting firm, did you have
- 3 any of your tax returns examined by the Internal Revenue
- 4 Service?
- 5 \blacksquare A. Not that I recall.
- 6 Q. Have you ever been assessed a preparer penalty by the
- 7 Internal Revenue Service for a tax return you've prepared?
- 8 A. No.
- 9 Q. So you're there at the Majie law -- accounting firm for
- 10 six years, what did you do after that?
- 11 A. I went to another small accounting firm. I wanted to get
- 12 some audit experience so I went to a firm that did similar work
- 13 to what I was doing plus auditing.
- 14 Q. What was the name of that accounting firm?
- 15 A. Ramie Phillips, CPA.
- 16 Q. And where was that located?
- 17 A. Rochester Hills, Michigan.
- 18 Q. And so give the Court an idea what you did while you were
- 19 at Ramie Phillips.
- 20 A. Exactly what I did with Steven Majie, plus outside of tax
- 21 season we would do governmental will and nonprofit large
- 22 audits.
- 23 Q. Was the work more complicated than the previous accounting
- 24 firm you worked at, or was it less complicated?
- 25 A. I would say the tax work was a little more complicated,

1 because there were some clients with higher net worth than I

- 2 had previously dealt with.
- 3 Q. Did you prepare tax returns when you were at the Ramie
- 4 Phillips accounting firm?
- 5 A. Yes.
- 6 Q. How many tax returns on average would you prepare each
- 7 year?
- 8 A. I would guess two to 300.
- 9 Q. Do you know if any of those returns were ever examined by
- 10 the Internal Revenue Service that you prepared?
- 11 A. Not that I'm aware of.
- 12 Q. Did there come a time you left the Ramie Phillips CPA
- 13 firm?
- 14 A. Yes. In 2012, I started working for the Department of
- 15 Defense as a contract auditor.
- 16 Q. And where was that located?
- 17 A. Sterling Heights, Michigan.
- 18 Q. And what did you do as a contract auditor?
- 19 A. I reviewed contract proposals submitted by defense
- 20 contractors to insure that the pricing and calculations were
- 21 fair, accurate and in line with the RFP's.
- 22 Q. What's an RFP?
- 23 A. Request for proposal. So the government would ask the
- 24 contractor to submit a proposal for a tank, and the contractor
- 25 would submit the proposal, and then we would go through the

1 proposal to make sure that all the numbers were correct.

- Q. How long did you work for the Department of Defense?
- 3 A. I worked there until 2015.
- $4 \parallel Q$. And what did you do after you left the Department of
- 5 Defense?

- 6 A. So while I was working at the Department of Defense I also
- 7 had opened my law firm. Actually I opened the law firm in
- 8 2012, and I did some legal work on the side. And in 2015 I got
- 9 busy enough that I had to kind of make a decision, do I stay at
- 10 the Government or continue practicing law, so I left the
- 11 Government and worked at my law firm full-time.
- 12 Q. And does your practice have a concentration?
- 13 A. Yes, I do primarily tax law.
- 14 Q. And when you say "primarily tax law," is it federal tax
- 15 law, state law, local tax law, what is it?
- 16 A. All of that, but mostly federal.
- 17 Q. And in practicing in a federal tax law area, what do you
- 18 do as a practitioner?
- 19 A. I do tax controversy. I correct a lot of tax returns. I
- 20 prepare unfiled returns. I give tax advice to people who have
- 21 not yet filed their tax returns. I represent people in audits.
- 22 I go to tax court.
- 23 Q. How about collection actions by the IRS?
- 24 A. Yes.
- 25 Q. So you handle examinations, collections, have you handled

1 any criminal tax cases?

- 2 A. Yes.
- 3 Q. Have you ever testified as an expert before?
- A. I have testified as an expert in a tax evasion case in St.
- 5 Louis, Missouri. I testified both at the trial and at
- 6 sentencing.
- 7 Q. Were you qualified as an expert at that particular trial?
- 8 A. Yes.
- 9 Q. Do you recall the judge's name?
- 10 A. I don't off the top of my head. I knew it earlier.
- 11 Q. That's okay. When did you testify as an expert?
- 12 A. That was in 2016 and 2017, so the trial was in '16 and
- 13 then the sentencing was in '17.
- 14 Q. What did you testify about at the trial?
- 15 A. I testified about the competence of the tax preparer
- 16 during the trial.
- 17 Q. And what do you mean by that?
- 18 A. The tax preparer who prepared the original returns did
- 19 them incorrectly and --
- 20 Q. Excuse me, what did you say? I didn't hear that.
- 21 A. The original tax preparer did the returns incorrectly --
- 22 Q. All right.
- 23 A. -- and so part of the defense strategy was to go over what
- 24 tax preparers should do and whether or not that was done in
- 25 this case.

Q. All right. And you said you testified at the tax loss

- 2 hearing as well?
- 3 A. Yes.
- $4 \parallel Q$. And what did you testify about at the tax loss hearing?
- 5 A. I testified to the tax loss calculation.
- 6 Q. Did you prepare your own tax loss calculation for that
- 7 particular trial?
- 8 A. Yes.
- 9 Q. Let's move on to this case, okay.
- Can you tell the Court what you have reviewed in
- 11 anticipation of your testimony?
- 12 A. I reviewed the trial transcripts. I reviewed quite a few
- 13 of the filings subsequent to the trial, the motions and briefs.
- 14 Q. You mean the tax loss filings?
- 15 A. All of -- all of the filings that occurred since the trial
- 16 happened.
- 17 Q. Okay.
- 18 A. I just went through the docket and went through the
- 19 documents. I reviewed the returns that the Government
- 20 prepared. I reviewed the returns that Mr. Pavlik prepared.

Ι

- 21 reviewed various memos of interviews and --
- 22 Q. And when you say memo of interview, do you mean by the
- 23 special agent?
- 24 A. Yeah, I believe I reviewed the special agent memorandum
- 25 and a few other ones.

Q. Have you seen and reviewed a number of the exhibits that

- 2 were attached to the tax loss memorandum?
- 3 A. Yes, I did.
- 4 Q. In your professional opinion, did Mr. Pieron have a
- 5 capital gain of \$10 million in 2008?
- 6 A. No.
- 7 Q. Did Mr. Pieron have -- in your professional opinion, did
- 8 Mr. Pieron have a \$5.25 million capital gain in 2009?
- 9 A. No.
- 10 Q. Why not?
- 11 A. From all the documents that I reviewed, I did not find any
- 12 evidence that he actually received the money himself. It
- 13 appears that it all went into his company.
- 14 Q. You heard the Court this morning talking about the
- 15 Government's proffer is that the tax returns for 2008 and 2009
- 16 is what they're relying on, correct?
- 17 A. Yes.
- 18 Q. Is that reliance based in reality?
- 19 A. In my opinion, no.
- 20 Q. Why is that?
- 21 A. Because the return as a whole was incorrect. I mean,
- 22 the -- he didn't receive the money in those actual years, and
- 23 he didn't actually receive the money at all. So even if we
- 24 were to come up with a hypothetical that the money that the
- 25 company received is going to be imputed to him, the actual

```
years in which it was received are not in line with what was
 1
 2
   filed on the tax returns.
 3
        Could you look at what you have as No. 9 in your book.
                            And, Your Honor, you have it in your
 4
             MR. PENDERY:
 5
   book as well as No. 9. It's Government's Exhibit 138.
             THE COURT: I'm familiar with it.
 6
 7
             MR. PENDERY: Please?
                          I'm familiar with it.
             THE COURT:
 8
 9
             THE WITNESS: Your Honor, is it okay if I have water
10
   while I'm up here?
                         Certainly.
11
             THE COURT:
12
             THE WITNESS:
                            Thank you.
13
             MS. PARKER: I am struggling to hear her on a regular
   basis, if she could pull the microphone closer, I would also
14
15
   appreciate it.
16
             THE WITNESS:
                            Absolutely.
17
             Okay.
                     I'm at No. 9.
18
   BY MR. PENDERY:
        Okay. And what is No. 9?
19
   0.
20
        The title of the document is Wells Fargo Bank, full
21
   transaction report.
        And down at the bottom of the page, does it say Government
22
   Exhibit 138?
23
24
   Α.
        Yes.
        And have you reviewed this document in detail?
25
```

- 1 A. Yes, I have.
- 2 Q. Can you flip in your book to No. 47. Do you have that?
- 3 A. Just a moment. Okay, 47.
- 4 Q. Is this the summary of Government Exhibit 138?
- 5 A. Yes. I reviewed this and reviewed 138 to make sure that
- 6 the numbers matched.
- 7 Q. Okay. So in 2006, what happened, according to Government
- 8 Exhibit 138?
- 9 A. In 2006 Mr. Cook sent \$500,000 to JDFX.
- 10 Q. Well, it says UBS Diversified Growth, LLC, parenthesis
- 11 Cook, right?
- 12 A. Correct.
- 13 Q. 500,000 in 2006?
- 14 A. Correct.
- 15 Q. How about 2007?
- 16 A. In 2007, there were a number of transactions. A lot of
- 17 them were from that UBS account also, some from Mr. Cook, some
- 18 from Market Shot, but the total of those transactions was
- 19 \$9.5 million.
- 20 Q. In 2008?
- 21 A. 2008 there was a transfer of \$2.1 million from Market Shot
- 22 to JDFX.
- 23 Q. 2009?
- 24 A. And then a similar situation in 2009, there was two
- 25 transfers totaling 3.15 million.

Q. Do you have any evidence that James Pieron received this money personally?

- A. No. I have not seen anything that shows that.
- Q. Have you seen any personal bank accounts of James Pieron that would have shown this money going in and out of his
- 6 personal bank account?
- 7 **A**. No.

- 8 Q. Now, the Government says that in 2006 and '07, and Pavlik 9 testified -- or not -- hasn't testified, Pavlik said in some of 10 the documents, that there was a deposit of \$10 million in 2006 and '07, do you recall that?
- 12 A. Yes.
- 13 Q. Was there a deposit, in your opinion?
- A. So was there a deposit of money into an account or a series of deposits of money into an account? Yes. I don't know that the terminology of calling it a deposit is really relevant or correct for purposes of any of these transactions.
- 18 Q. And why do you say that?
- A. I think of a deposit as like a security deposit. If you have utilities, and you have to put a security deposit down, I know that there was some case law about that, too, as far as deposits versus advance payments, and I just didn't see how it would be applicable in this case. And part of that was my review of the stock purchase agreement and the fact that the stock rights were granted on March 1st of 2007, so to me that

1 would negate any potential deposit theory.

- 2 Q. Let's go to that document if we could, and that is No. 10.
- 3 This is the share purchase agreement, Your Honor, and it's
- 4 Government's Exhibit 201. Do you have that exhibit?
- 5 A. I do.
- 6 Q. All right. And what were you -- you were just referencing
- 7 something.
- 8 A. So in No. 1 in the stock purchase agreement under
- 9 objective sale, it says that, in the second sentence, "The
- 10 purchaser agrees to purchase from the seller the shares and
- 11 qualification for dividends for the first time as of the
- 12 business year 2007 of the company beginning on March 1, 2007."
- 13 Q. So what does that mean to you?
- 14 A. It appears that the purchaser would receive all the rights
- 15 of a shareholder on the date listed in the agreement, so
- 16 whatever consideration was paid for that, I just can't see how
- 17 it would be treated as a deposit when he's already gotten his
- 18 shareholder rights on that date. So the money that was given
- 19 would be in exchange for the shares on that date, if that's the
- 20 way that it was treated.
- 21 Q. Have you ever seen a document between Market Shot and
- 22 James Pieron indicating it was a deposit?
- 23 A. I don't believe so.
- 24 Q. Do you know if there was an escrow account that this
- 25 \$10 million was supposed to go into in 2006 and 2007?

- 1 A. I don't believe so.
- 2 Q. Do you know if that money was used in 2006 and 2007?
- 3 A. I believe that it was used for operating capital during
- 4 those years.
- 5 Q. Can you look at No. 27, please. Is this what you're
- 6 referring to?
- 7 A. Yes.
- 8 0. And what is this known as?
- 9 A. I believe the term that was used was use of proceeds.
- 10 0. And so what does this document show?
- 11 A. Well, when I reviewed it, it appears to be a summary of
- 12 transactions from underlying bank statements that were
- 13 provided.
- 14 0. And are those bank statements attached?
- 15 A. Not in this tab.
- 16 Q. Oh, on what tab is it attached to?
- 17 A. Twenty-eight.
- 18 Q. All right. So take me through this if you could. There's
- 19 the date column, do you see that?
- 20 A. Yes.
- 21 Q. Beginning in 2006?
- 22 A. Yes.
- 23 Q. And do you see the credit come in of 500,000?
- 24 A. Yes.
- 25 Q. You see all the subsequent payments in the credit column

1 that were in Exhibit 40 -- or No. 47?

A. Yes.

- 3 Q. And then you keep going down there's a \$2.1 million wire
- 4 transfer in December of 2008?
- 5 A. Yes.
- 6 Q. And then the two transfers in 2009?
- 7 A. Yes.
- 8 Q. And then what's the next column, the debit column,
- 9 represent?
- 10 A. So those appear to be outgoing transactions to other
- 11 various entities.
- 12 Q. All right. And in looking at this, I don't want to go
- 13 through each one of these, we'll be here all day, but in
- 14 looking at exhibit -- or No. 28, is that the supporting
- 15 document for that summary front sheet or top sheet?
- 16 A. When I reviewed that summary sheet, and these documents in
- 17 28, it does appear that that was made as a summary of the bank
- 18 statements.
- 19 \mathbb{Q} . And do you know what -- if you look at the total line,
- 20 what was the total at the bottom of the page of the summary
- 21 sheet, 27?
- 22 A. The total is \$15,440,733.
- 23 Q. Okay.
- 24 A. And it appeared -- so I would have done that total column
- 25 a little different with like a running balance, but it appears

1 that total is only the total of the debits.

- 2 Q. All right. And the debits are what, transfers?
- 3 **A**. Yes.
- $4 \ \square Q$. So this is how the money was spent?
- 5 A. It appears so.
- 6 Q. Okay. Let's assume for a moment that the money went from
- 7 Market Shot to JDFX to Pieron and then to Banque Du Bois, that
- 8 \$2.1 million. Do you recall that?
- 9 A. I did review some documents related to the \$2.1 million
- 10 transfer, and some documents that indicated that there was an
- 11 intent by Mr. Pieron and Mr. Cook to purchase a bank and it
- 12 appears that that's what that \$2.1 million was for.
- 13 Q. What documents did you review?
- 14 A. I believe there was some sort of letter related to the --
- 15 someone requesting the money back.
- 16 Q. Look at No. 12 in your book.
- 17 A. Yes. This was the letter, Project Mercury.
- 18 0. And this letter was dated what?
- 19 A. July 6th, 2009.
- 20 Q. And what's the essence of this letter, if you recall?
- 21 A. I believe it was an attorney asking the seller of the bank
- 22 to return the money back to Mr. Pieron.
- 23 Q. So how much money was sent by Cook or Market Shot to JDF
- 24 in 2008?
- 25 A. I'm going to reference back to the exhibit so I don't --

- 1 Q. Okay.
- 2 A. -- say the wrong amount. \$2,100,000.
- 3 0. 2 million what?
- 4 A. 2,100,000.
- 5 Q. Okay. And do you know if that represented the deposit on
- 6 the Banque Du Bois purchase?
- 7 A. Given the timing of the money that was sent and the timing
- 8 of this transaction, it appears that that was related to that.
- 9 Q. Did you read the Trevor Cook memo of interview with the
- 10 special agent?
- 11 **|** A. I did.
- 12 Q. Would you go to that, that is 45, No. 45.
- 13 What did Mr. Cook tell the special agent about the
- 14 Banque Du Bois issue?
- 15 A. Just give me a second. I have to turn there. It might
- 16 have been easier to have two binders.
- 17 Q. Yes.
- 18 A. I'm just going to need a moment to review it so that I
- 19 can --
- 20 Q. Okay. Sure?
- 21 A. -- see where that was discussed.
- 22 Q. You reviewed this letter before?
- 23 A. I have, along with a multitude of other documents.
- 24 Q. Okay.
- 25 A. Okay. In paragraph 4 I think is where Cook was talking

about purchasing the bank, and then towards the middle of the paragraph, a little bit past the middle, it says, Cook said he wired 2.1 million on 12/17/08 and 2.125 on 1/23/09 and 1.025 on 5/26/09 to JDFX to be used for the security deposit, and then the beginning of that paragraph was discussing how they wanted to buy this bank in Zurich.

- Q. So that -- all those numbers add up to over \$5 million, 8 correct?
- 9 A. Yeah, that looks like it's specifically the amounts that 10 were treated as capital gains in '09.
- 11 Q. Did Cook say in that interview what --

THE COURT: I'm sorry, I'm not understanding the witness's testimony.

MR. PENDERY: Okay.

THE COURT: The capital gains in '09, what is she referring to specifically? The ones reported on the defendant's returns? I don't know what she's referring to.

MR. PENDERY: Okay.

- 19 BY MR. PENDERY:
- 20 Q. Do you understand his question?
- A. I believe so. Your Honor, in 2009 there was a little over million that was reported as a capital gain, and it appears that these three transfers from Cook for the purchase of the
- 24 bank are equal to the amount that was reported as a capital

25 qain.

15

16

17

1 THE COURT: On what return? 2 THE WITNESS: It was reported on 2009. 3 BY MR. PENDERY: Why don't we do this: Why don't you read this paragraph 4 Q. into the record. 5 Α. Sure. 6 7 Ο. Maybe that'll help, Your Honor. So No. 4 says: "Cook was shown a copy of a purchase 8 9 agreement that states Market Shot, LLC, purchased another 15 percent ownership interest in JDFX for 5.25 million in 2009. Cook stated he never agreed to purchase more shares of JDFX 11 12 stock. Cook stated he did not -- I apologize -- he didn't sign 13 the purchase agreement but he probably authorized Pieron to sign his name on it. Cook said Pieron told him that he had a 14 15 chance to buy a bank in Zurich called Banque Du Bois. Pieron told Cook that if he bought the bank, he would be able to get 16 other larger clients to invest in his hedge fund. Cook said 17 18 Pieron told him he needed \$5 million security deposit to lock in JDFX as the buyer and he would get the deposit back when the 19 sale was completed. Cook sent one of his employees, Thomas 20 Richardson, to Zurich to look at the bank before sending the 21 money to Pieron. Richardson told Cook the bank did exist and 22 had its own international bank number. Cook said he wired 23 \$2.1 million on 12/17/2008, 2.125 million on 1/23/2009, and 1.025 million on 5/26/2009 to JDFX to be used for the security 25

```
deposit."
 1
 2
               That's good. That's enough. All right. So Cook
   Q.
        Okay.
 3
   was telling the special agent that the 5.25 million was a down
   payment for Banque Du Bois, correct?
        Correct.
 5
        So how could that be a capital gain to James Pieron?
 6
   Q.
 7
        That's a very good question. I don't have an answer to
  Α.
  that, because I don't believe that it should be.
 8
 9
   Q.
        Okay. So in your opinion the 2009 tax return is wrong
   when it reports a capital gain of $5.25 million?
10
11
        Yes.
12
       Okay. Let's assume that --
   Q.
13
             THE COURT: Well, walk us through that -- that series
  of transactions. Who's the buyer? Who's the seller. And on
14
15
   what terms?
                           Buyer and seller of what, Your Honor?
16
             MR. PENDERY:
17
             THE COURT: Well --
18
             MR. PENDERY:
                           The bank?
19
                         The bank. Is the buyer of the bank JDFX
             THE COURT:
   or is the buyer of the bank Mr. Pieron and how do we know?
20
21
             THE WITNESS: May I answer that?
             MR. PENDERY: Okay, yeah.
22
23
             THE WITNESS: One of the sentences that I just read
   says, "Cook said Pieron told him he needed a $5 million
24
   security deposit to lock in JDFX as the buyer."
25
```

```
1
             MR. PENDERY:
                            And -- we do have a document, Your
 2
   Honor regarding the purchase of the bank.
 3
             THE COURT:
                         Okay.
 4
             MR. PENDERY: Good to go? Or -- okay.
   BY MR. PENDERY:
 5
 6
        So let's assume that Pieron loaned the money, this 15.25
 7
   million, I don't care when it came in, but loaned the money to
   JDFX.
 8
 9
        So are we changing the whole scenario now? It's -- we're
   moving on from what really happened?
10
11
   Ο.
        Yes.
12
        Okay.
   Α.
13
             THE COURT: But my understanding is that your
  contention is that it was initially capitalized with funds in
14
15
   part from Mr. Cook, so there are securities that were initially
  issued in conjunction with the initial capitalization of JDFX?
16
17
             MR. PENDERY: That's correct, Your Honor.
18
   question her about that.
  BY MR. PENDERY:
19
20
        Would you look at No. 14?
   Q.
   Α.
21
        Okay.
22
        Have you reviewed this document before?
   Q.
23
   Α.
        Yes.
24
   Q.
        Tell the Court what this is.
        The first page is a share register and then it's followed
25
   Α.
```

- 1 by share certificates.
- 2 Q. A share register for what?
- 3 A. For JDFX Holding AG.
- 4 Q. All right. What's the next page?
- 5 A. The next page is a share certificate for Clive Diethelm.
- 6 Q. Spell his last name for the court reporter, please.
- $7 \parallel A$. D-I-E-T-H-E-L-M.
- 8 Q. And what's the date of the share certificate?
- 9 A. The date is December 15th, 2006.
- 10 Q. And how many shares is it?
- 11 A. 2 million.
- 12 Q. And it goes to whom?
- 13 A. Market Shot, LLC.
- 14 Q. The next document, please. What is that?
- 15 A. This is Certificate No. 2.
- 16 Q. Of what?
- 17 A. Of JDFX Holding shares.
- 18 Q. What's the date of this certificate?
- 19 A. December 15th, 2006.
- 20 Q. And who received these shares?
- 21 A. This one was Clive Diethelm. I apologize, I was looking
- 22 at the signature line when I said that for the last one. So
- 23 this is 1 million shares to Clive.
- 24 Q. And then the next document?
- 25 A. Certificate No. 3 of JDFX Holding with 7 million shares

1 being issued to James Pieron dated December 15th, 2006.

MR. PENDERY: One minute, Your Honor.

3 BY MR. PENDERY:

- 4 Q. All right. Look at Exhibit 16, please.
- 5 A. Okay. I'm on 16.
- 6 Q. Could you tell the Court what this is.
- 7 A. The title of the document is commercial register.
- 8 Q. Is this a public record document?
- 9 A. Yes, it's available on the internet.
- 10 Q. Did you find it on the internet?
- 11 **|** A. I did.
- 12 Q. And can you tell you from this document when JDFX Holding
- 13 AG was incorporated?
- 14 A. It says, towards the top of the first page, entry as of
- 15 12/28/2006.
- 16 Q. All right.
- 17 A. And then on page 2, the first journal transaction, which
- 18 \parallel is 15795 is 12/28/2006, and then a little above that there is
- 19 another date in 2006, 12/15 of 2006.
- 20 Q. All right. Do you see on the first page the number of
- 21 shares that were issued, registered shares?
- 22 A. It looks like 10 million.
- 23 0. 10 million shares were issued?
- 24 A. Correct.
- 25 Q. Does that comport with what you just read in No. 14?

```
1
        Yes.
 2
             THE COURT: And are we going to substantiate the
 3
   capitalization and the source?
             MR. PENDERY: The capitalization of the company?
 4
 5
             THE COURT: Yes. I mean, we know we have a company
   that's been organized and a certain number of certificates have
 6
 7
   been issued. But in consideration for what?
 8
             MR. PENDERY: The initial -- the initial capital
 9
   contribution, Your Honor.
             THE COURT: Yes, by each of the shareholders.
10
             MR. PENDERY: Well, we only have the initial capital
11
12
   contribution on this document is $100,000.
13
             THE COURT: Okay.
             MR. PENDERY: That's what's required in Switzerland
14
15
   to open up a corporation.
16
             THE COURT: But the --
17
             MR. PENDERY: After that, Your Honor -- okay. Let me
   keep on going with her, but I'll get to your question.
19
             THE COURT: I'm just interested in understanding what
   the purchase price was and, as a result, the initial cost basis
20
   for each of the taxpayers on the initial capitalization.
21
   BY MR. PENDERY:
22
23
        Do you know what each of the shareholders contributed to
   the company in order to get their shares?
        I've seen it in one of the documents, and I don't recall
25
```

1 off the top of my head for Mr. Pieron what he put in at the

2 beginning. And if we take the stock purchase agreement as an

3 | indicator, obviously it can't be fully accurate because it's

4 dated for 2007, the company opened in 2006, that's when the

5 shares were actually issued, it appears that Market Shot put in

6 10 million into the company. Mr. Pieron, I think -- was it

7 100,000? I'll have to find that as we go through here, and I

don't recall what Clive put in.

- 9 Q. Do you know if Clive Diethelm put any money in?
- 10 A. Off the top of my head, I don't recall.
- 11 Q. Have you seen any documents that he put any money in?
- 12 A. Not that I recall.
- 13 Q. Have you seen any documents that Pieron put actual money
- 14 | in?

- 15 A. I felt like maybe there was a small deposit at the very
- 16 | beginning, but you'd have to refresh my memory on what exhibit
- 17 that was.
- 18 | Q. But you're saying that Cook initially put in 10 million?
- 19 A. Yes.
- 20 Q. All right.
- 21 A. Under one theory.
- 22 Q. Right. Okay. Well, that's a good question. The Court
- 23 wants to know, what did the three individuals put in in return
- 24 for their stock?
- 25 A. My opinion is that Market Shot put in 10 million at the

```
beginning, but I do understand that there are a lot of
 2
   questions about how are we categorizing the 10 million and when
 3
   are we categorizing it as such. So my opinion is that it
   appears that when the company was opened, Market Shot was
   issued those shares that were referenced in the SPA, and in
 5
   consideration for receiving the shares he contributed
 6
 7
   $10 million -- or Market Shot contributed $10 million into JDFX
   the company.
 8
 9
   Ο.
        All right.
             THE COURT: So that handles at least Mr. Cook.
10
   see if we can focus on Mr. Pieron and his price per share.
11
12
             MR. PENDERY:
                           Meaning his capital contribution, Your
   Honor?
13
                                 I assume that the -- because the
14
             THE COURT:
                         Sure.
15
   transaction's on a single date, that the price per share will
   be relatively equal?
16
17
             MR. PENDERY: Will be relatively what, Your Honor?
18
             THE COURT: Equal.
             MR. PENDERY: Well, should be. I agree with that.
19
20
   It should be.
                  I don't think that there's -- I don't believe
   that there's any documents showing a capital contribution by
21
   Clive Diethelm or James Pieron, because they contributed the
22
   software, trading platform. They contributed assets.
23
24
             THE COURT:
                         Well, we're back into that area where
   the -- you're telling me something that you know based on some
25
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```
other conversation with someone that I did not participate in.
 1
 2
             So do you believe Mr. Pieron deposited $100,000 in
   order to capitalize this enterprise as the witness testified?
 3
             MR. PENDERY:
                            I do not.
                                       I think --
 4
             THE COURT: Well, maybe you can --
 5
 6
             MR. PENDERY: Let me -- let me tell you what I think
 7
   actually happened.
 8
             THE COURT: Well, why don't you ask the witness.
                                                                 She
 9
   testified that there was $100,000 that was deposited.
   BY MR. PENDERY:
10
        Do you know if there was $100,000 deposited into JDFX
11
12
   Holding AG by Mr. Pieron?
13
        Your Honor, I seem to recall that somewhere in these
   documents I saw a small initial capital contribution, but I
14
15
   don't recall where, and I don't know if that recollection just
   came from seeing this document, so unless I'm able to go back
16
   through here and find it somewhere, I -- I'm not -- I'm not
17
18
   sure.
19
             THE COURT:
                         Okay. And without locating that
   information, you would be unable to tell us whether or not the
20
   price per share was equivalent, and without that information,
21
   you wouldn't be able to tell us what Mr. Pieron's tax basis was
22
   in the security?
23
24
             THE WITNESS: So there's a few different ways to
   calculate the basis of any of the stockholders, and this is
25
```

```
directly from the code. I won't be able to give you the code
 1
 2
   section because I don't recall which one, but I can look it up
   once I'm finished here. And you can use a few different
 3
   methodologies for calculating your actual basis and it -- the
   price per share does not have to be an equivalent calculation.
 5
   Your basis, especially in a non-publicly traded company, can be
 6
 7
   what you put into the company without saying, well, I have this
   many shares and you have this many shares, and it's allocated
 8
 9
   more on a percentage basis and each shareholder has a capital
   account that is allocated to them. And it's a little bit
10
   difficult, too, with it being a foreign company because they
11
12
   have their own rules on capitalization, but we're following the
13
   US tax code here.
14
             THE COURT: Well, the gentleman indicated that -- a
15
   couple of things, the first of which is we should track down
   the actual monetary contribution of Mr. Pieron because that's
16
   going to be helpful in establishing basis, correct?
17
18
             THE WITNESS: Absolutely.
             THE COURT: Perhaps the price per share will differ
19
   between the different stockholders?
20
21
             THE WITNESS:
                           Correct.
             THE COURT: But that will be as a result of the fact
22
   that Mr. Pieron -- and I think the other -- the gentleman's
23
   name was Clive --
24
25
             MR. PENDERY: Clive Diethelm.
```

```
THE COURT: -- were actually contributing something
 1
 2
   that Mr. Cook was not.
 3
             THE WITNESS: Correct.
             THE COURT: Will we include that in basis?
 4
 5
             THE WITNESS: No, not nonmonetary -- the value of
 6
   your services, if you include it as a basis in your stock, then
 7
   you would have taxable income at the point when you contributed
   those services. You don't get something for nothing, just like
 8
 9
   you don't pay tax on something you didn't actually get.
10
             THE COURT: Well, the initial capitalization is a
   nontaxable event under Section 351, correct?
11
12
             THE WITNESS:
                           Correct.
13
             THE COURT: But to be excluded from that would be any
   intangible contribution, for example, software?
14
             THE WITNESS: Correct.
15
             THE COURT: Or anticipated services?
16
17
             THE WITNESS: Correct.
18
             THE COURT: See if we can track down the actual
   contribution that Mr. Pieron made.
19
20
             THE WITNESS: Yes, Your Honor.
             THE COURT: And Clive. Do you want to take about
21
   five minutes and see if we can do that and we'll come back and
22
   continue?
23
             MR. PENDERY: Yes, sir. Yes, sir. Thank you.
24
25
              (At 11:05 a.m., break taken.)
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(At 11:14 a.m., break concluded.)
 1
 2
             THE COURT: If you can continue, sir.
 3
             MR. PENDERY: Your Honor, we do not have any evidence
   that Mr. Pieron or Mr. Diethelm had any monetary capital
 4
 5
   contribution at the inception of the company.
 6
             THE COURT: So what was Mr. Cook's price per share?
 7
             MR. PENDERY: According to the SPA it was $5 per
   share. But then, Your Honor, the second SPA --
 8
 9
             THE COURT: Well, we know he contributed 10 million
   and we know the number of shares of stock?
10
11
             MR. PENDERY: 2 million, $5. But then the second
   SPA, Your Honor, for 2009 says it's $5 a share but he only paid
12
   5.25 million when he should have paid 7.5 million.
13
             THE COURT: In order for the price per share to
14
15
   equalize?
16
             MR. PENDERY: Correct, yes, Your Honor.
17
                                So at the conclusion of this
             THE COURT: Okay.
18
   transaction, the -- what is the tax basis that Mr. Cook has?
19
             MR. PENDERY: Assuming it's treasury stock being sole
   to Mr. Cook, at the conclusion of the first transaction, it
20
   would be $10 million a basis.
21
             THE COURT: And Mr. Pieron?
22
             MR. PENDERY: Basis would be zero.
23
24
             THE COURT: Well, how do you account for the
   difference in the price per share?
25
```

```
1
             MR. PENDERY:
                           You can't.
 2
             THE COURT: You can't?
 3
             MR. PENDERY:
                           No.
                         Why would Mr. Cook do that?
 4
             THE COURT:
 5
             MR. PENDERY: Because Mr. Cook wanted the software
 6
   trading platform to be developed by JDFX Holding, and
 7
   Mr. Pieron knew how to do that.
 8
             THE COURT: Was he actually contributing something
 9
   that would be definable intellectual property?
10
             MR. PENDERY: At some point in the future, yes.
   Remember Cook was enamored with whatever Pieron showed him.
11
12
   That's why he invested the money into the company. He wanted
   that company to grow, and he wanted to get ahold of that
13
   software so that he could use it to trade. And when he used it
14
15
   to trade, he traded billions of dollars and it saved him
16
   million of dollars using that software.
             THE COURT: Well, who owned it?
17
18
             MR. PENDERY: Who owned the software?
             THE COURT: Yeah.
19
20
             MR. PENDERY:
                            JDFX Holding AG.
21
                         How did they get it?
             THE COURT:
                            It was developed by Clive Diethelm and
22
             MR. PENDERY:
23
   James Pieron.
24
             THE COURT: So is that included in the consideration
   that the two gentlemen contributed to JDFX's capitalization?
25
```

```
Because otherwise they didn't include anything?
 1
 2
             MR. PENDERY: Well, at that point in time there was
   nothing to include. It wasn't completed. The software trading
 3
   platform wasn't done, so it would be fair to assume that their
   basis would be zero at that point --
 5
 6
             THE COURT: Okay.
 7
             MR. PENDERY: -- at the inception. Now, that's if
   it's treasury stock to Cook. If it's capital gain to Pieron,
 8
 9
   then you may have a capital contribution of $10 million by
   Pieron --
10
             THE COURT: Well, you're going the next step, but
11
12
   let's see if we can corroborate the factual information that
   you've been telling me. You got it from some source, and
13
   presumably the witness did as well. Let's make sure that she
14
15
   agrees with you that Mr. Pieron and Clive did not contribute
   any capital and that their tax basis at the completion of these
16
   transactions was zero?
17
18
             MR. PENDERY: The first transaction or the second
   transaction.
19
20
             THE COURT:
                         First.
21
   BY MR. PENDERY:
        Did you understand the judge's question?
22
        I did, Your Honor. And I think that what I was thinking
23
   was a transaction was just that 100,000 that was shown on the
25
   register, because when I went back and reviewed the bank
```

1 records while we were on the break, there was -- there was no

2 money in the account before the initial money came in from

- 3 Market Shot, so my recollection was incorrect.
- 4 Q. So the judge is asking what was the basis of James Pieron
- 5 and Clive Diethelm at the inception of JDFX Holding AG?
- 6 A. They did not have any basis initially.

7 THE COURT: Did they have any contractual obligation

8 to furnish anything to JDFX?

9 THE WITNESS: I don't recall seeing any contractual

- 10 obligations anywhere. I would like to review the SPA before I
- 11 fully answer that though. Could you remind me what exhibit is
- 12 the SPA?
- 13 BY MR. PENDERY:
- 14 0. It's Government Exhibit 201.
- 15 A. What tab?
- 16 Q. Tab 10. Thank you.
- 17 A. Thank you.
- 18 Q. And what day are we talking about here? I just want to
- 19 make sure we're all clear, Your Honor. What day are we talking
- 20 about, the inception date?
- 21 A. The inception data, according to the register, which is --
- 22 I would suppose the official start date is in December of 2006.
- 23 Q. Okay.
- 24 A. The only contractual obligations I see are that the shares
- 25 will be furnished to the purchaser, but no obligation for any

performance on either of the other two shareholders.

THE COURT: And you have no other ex -- you have no explanation for the difference in the price per share?

THE WITNESS: Only to the extent that the narrative that I'm aware of is the same as Mr. Pendery said, Mr. Pieron was going to work on this software program. And I'm not aware of what Clive's relationship or function was in this.

THE COURT: And you're satisfied that the price per share being paid by Mr. Cook was satisfactory to him, that was an arm's length transaction?

THE WITNESS: I don't have any reason to believe it wasn't arm's length, and based on my experience with -- I won't say similar companies, but other businesses who bring in investors, I didn't find it unusual that one person is bearing a very large amount of the initial cost while the other ones are just going to be the ones working. It's quite common.

MR. PENDERY: Your Honor, there's an exhibit, the Government's Exhibit 208, that Mr. Fetters represented to the SEC that the company at the time was worth \$50 million, 10 million shares, \$5 a share \$50 million.

I can go through that exhibit with her, but I'm just saying that's where a lot of this came from, so at the time this allegedly happened, the company was worth \$50 million, if Fetters is to be believed.

THE COURT: Well, our starting point right now, in

```
terms of capitalization, is that we have the shares of stock
 1
 2
            One shareholder has a tax basis of 10 million, the
   issued.
   other two have a tax basis of zero?
 3
             MR. PENDERY: Correct.
 4
             THE COURT: Now we can go forward in time.
 5
 6
             MR. PENDERY: All right.
 7
   BY MR. PENDERY:
        Let's assume, Ms. Rebeck, that James Pieron loaned the
 8
 9
   money, the $15.25 million.
             MR. PENDERY: Let's make it clear that now we're
10
   going into the area this was not an issuance of treasury stock
11
12
   to Cook, okay? So this is what I would call the alternative --
   I call it the pretend land theory, that this wasn't treasury
13
   stock to Cook. It was treasury stock to Cook, but if the
14
   Government's position is -- and I still don't exactly know what
15
  it is -- that this was money that Pieron received and put back
16
   into the companies, it's going to either be a loan, Your Honor,
17
   or it's going to be a capital contribution, one or the other.
19
             THE COURT: Well, I think we're at a point where we
   have a company initially capitalized with three shareholders.
20
   We then know that there's $15 million received by JDFX over the
21
   course of the next three years?
22
23
             MR. PENDERY: Four years.
24
             THE COURT: Four years.
25
             MR. PENDERY:
                           Yes, Your Honor.
```

```
1
             THE COURT: And that's what we need to talk with the
 2
   witness about, isn't it?
 3
             MR. PENDERY: All right.
   BY MR. PENDERY:
        So in 2009, the Government says the tax loss to -- excuse
 5
   me, the capital gain in 2009 to James Pieron is 5.25 million;
 6
   is that correct?
 7
        That's correct.
   Α.
 8
 9
        But is the tax return that the Government's prepared
10
   correct?
11
   Α.
        No.
12
        Why not?
   Q.
        The 5.25 million, again going back to our prior
13
   discussion, appears to be -- and according to Cook, who is the
   one who actually sent the money -- was an investment in a bank,
15
  and there's just -- there's just no evidence that there was
16
17
   ever a transaction that occurred where Mr. Pieron got
18
   5.25 million to have a capital gain. It just -- it just defies
   all logic. It just can't be both ways.
19
20
             So if we -- and I would like to kind of go back to
   where we were at before, Your Honor, if you don't mind.
21
   have an initial capitalization of $10 million, and Mr. Pieron's
22
   basis is zero and Clive's basis is zero, then we can't have a
23
  $10 million capital gain in 2008 regardless of what he reported
25
   on the return, right?
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```
And let me speak to the examiner at this
 1
             THE COURT:
 2
           I understand where you're headed with the 5.2 million
   point.
   with respect to the bank, but between that 5.2 million and the
 3
   initial capitalization, is a $10 million dollar gap. See what
   the witness's analysis is with respect to the 10 million
   apparently received by JDFX, but I don't know what for.
 6
 7
   BY MR. PENDERY:
        Well, what was the $10 million for?
 8
 9
        If we're operating under the assumption that that was an
10
   investment by Market Shot into -- into JDFX, then there is no
   $10 million transaction in 2008 because that was an investment
11
12
   by Market Shot into JDFX. It does not affect Mr. Pieron
13
   personally --
             THE COURT: Well --
14
15
             THE WITNESS: -- there's an exclusion for that, so --
                         Let's find out what Mr. Cook received for
16
             THE COURT:
   the additional 10 million.
17
18
             MR. PENDERY: What additional 10 million?
                                                         There was
   an initial 10 million. Are you saying there was an
19
   additional --
20
                         Well, let's go to your -- what was it 47?
21
             MR. PENDERY: Yes, Your Honor.
22
             THE COURT: If I can find it here.
23
24
             MR. PENDERY: 500,000 in '06, Your Honor, and
25
   9.5 million in '07, 2007. That's the first 10 million.
                                                             That's
```

the 10 million we've been talking about, and then in '08 it's 2 2.1 million and '09 it's 3.15 million.

THE COURT: Okay. I'm starting to understand.

BY MR. PENDERY:

4

5

6

- Q. Okay. So going back to what we were talking about earlier about the bank deposit for Banque Du Bois. Cook said it was \$5.25 million, correct?
- 8 A. Correct.
- 9 Q. Is that income or capital gain to James Pieron?
- 10 A. No, but if -- if it's somehow treated as income, I mean,
- 11 the -- the money is gone, right, and as much as I don't like
- 12 Pavlik's theft loss deduction, I think that that would be the
- 13 only appropriate scenario to use it because they did actually
- 14 have the money stolen from them effectively.
- Q. And what year would they have had the money stolen from
- 16 them?
- 17 A. So there's a theory of a triggering event, right, that
- 18 kind of decides when you write off something as a bad debt or
- 19 in that case a casualty or theft loss, and it -- you have to be
- 20 able to kind of confidently say that you're not going to get
- 21 the money back at that point. So when the company shuts down,
- 22 when JDFX shut down in '09, that would be a good one. If we
- 23 were looking at a casualty loss, then the only indication we
- 24 really have is that remember that was written in '09, right,
- 25 asking for the money to come back and it didn't.

So I think in any event, 2009 would be the time that we would decide that this isn't going to be collectable, any loans made to the company will be worthless, or there's a full sale of all stock in the company, depending on which way you're treating it.

- 6 Q. But whose \$5.25 million is it?
- 7 A. It was Cook's or Market Shot.
- 8 Q. And it goes to JDFX Holdings, though, right, according to 9 No. 47?
- 10 A. According to No. 47, that's correct, and according Cook,
- 11 that's correct. And if Cook is to be believed, then it was for
- 12 the purchase of the bank, and there's other documentation that
- 13 shows that, too, so --

1

2

3

- 14 Q. Okay. So take us through -- take the Court through how
- 15 it's some sort of a loss, and who it would be a loss to then at
- 16 that point in time.
- 17 A. Well, it would be a loss to Cook, but if it's imputed as
- 18 | income to Mr. Pieron, because it went to JDFX, then he's going
- 19 to have to be able to take the loss, too.
- 20 Q. How does that work?
- 21 A. So I still don't like the theft loss, and I know that none
- 22 of us do, but in any event, if it's a business loss, then it's
- 23 an ordinary loss and it's deductible to the full extent of
- 24 whatever income that you have for that year.
- 25 Q. Well, let's -- let's drill down on that a little bit.

1 What is a business debt?

- 2 A. A business debt is something that is associated with your
- 3 trade or business so --
 - Q. Give an example.
- 5 A. The best way that I can give an example is to give an
- 6 example of what it's not. It's not a loan that you make to
- 7 your friend or something that you do as a hobby --
- 8 Q. All right.
- 9 A. -- things like that, but if -- if it's a business that
- 10 you're actively involved in, and you loan money and it doesn't
- 11 get repaid and we have that triggering event, then at that
- 12 point it becomes a business loss.
- 13 Q. Okay. So when -- what -- what would you have
- 14 characterized this? What do you characterize this 4.25 million
- 15 then?
- 16 THE COURT: Or for whom?
- 17 BY MR. PENDERY:
- 18 Q. And for whom?
- 19 A. I don't think that Pieron should have categorized it as
- 20 anything. I don't know enough about Cook or Market Shot to
- 21 make a real determination, but I would quess that he should
- 22 have probably taken that loss on his tax return?
- 23 Q. And by -- what kind of a loss would it have been? A theft
- 24 loss or a bad debt loss? What would it have been?
- 25 A. I mean, I think theft loss might work, but I would have to

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do some more analysis on the events surrounding the situation,
but the business bad debt loss would work just as well.
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Q. Okay. Now, explain --

THE COURT: That -- the unusual thing, from my perspective, we're back -- we're back talking about possible facts. My understanding from the materials that we reviewed just a short time ago was that Mr. Cook advances the 5.2 million as a deposit in conjunction with the purchase of the bank by JDFX, but the transaction falls through --

MR. PENDERY: Correct.

THE COURT: -- or someone makes off with the deposit. See if we can determine what the relative sets of circumstances are if -- for JDFX, and for Mr. Cook, and how that transaction ends up on Mr. Pieron's tax returns.

15 BY MR. PENDERY:

Q. Okay. So let's start out, because I think the judge has a really; good point here. So if Cook is to be believed, and he sent 2.1 million in '08 to JDFX Holding, and then he sends 3.15 million in '09 to JDFX Holding, and the SPA says he gets 15 -- 1.5 million shares of stock back from JDFX, what's your analysis of that then? And the money gets deposited for the security deposit for the sale of Banque Du Bois.

A. So then JDFX is issuing treasury stock to Market Shot or Mr. Cook and any potential -- I mean, there's no tax implication for JDFX as a company because they're issuing stock

1 and --

- Q. But whose loss is it though? Whose loss will it be? Will it be Cook's or will it be JDFX's?
- 4 A. We don't know because there's no -- I mean, I would have
- 5 to go back through all the Banque Du Bois information to see
- 6 who was going to be the owner, but according to Cook, JDFX was
- 7 going to own it, so there's kind of a multi-layered transaction
- 8 here. JDFX is going to have a loss and then maybe -- maybe
- 9 Cook's going to have a loss depending on how it was papered,
- 10 but --
- 11 Q. And what do you mean by papered?
- A. Well, I assume that there would be, at some point when
- 13 they close, some sort of contract.
- 14 THE COURT: And let's see if we can work our way
- 15 through that, because we've got the two -- actually three
- 16 transactions in '08 and '09, which I understand the witness to
- 17 be assigning to funding for the acquisition of the bank, but in
- 18 conjunction with the issuance of additional stock to Mr. Cook.
- 19 Did that happen, and is there anything that corroborates the
- 20 additional issuance of stock to Mr. Cook for this additional
- 21 I funds in '08 and '09?
- MR. PENDERY: Yes, Your Honor.
- 23 BY MR. PENDERY:
- 24 Q. There's another stock certificate issued. No. 15.
- 25 A. I'm sorry, I was just reading through the interview with

1 Cook, because if we keep going further after No. 4, Cook says

- 2 he did not buy anymore shares and that that 5 million was
- 3 strictly for the bank.
- 4 Q. Well, look at No. 15 in your book. What is this?
- 5 A. It says JDFX Holding share certificate No. 1A.
- 6 Q. And who was it issued to?
- 7 A. It is issued to Market Shot.
- 8 0. And what's the date?
- 9 A. June 1st, 2009.
- 10 Q. Now, look at the stock purchase agreement No. 11.
- 11 A. Okay.
- 12 Q. Have you reviewed this before?
- 13 A. Yes.
- 14 Q. What is it?
- 15 A. This was another SPA giving shareholder rights beginning
- 16 on June 1, 2009 with a closure date of June 1, '08.
- 17 Q. But haven't you seen a document that the Government has
- 18 **∥**produced showing that there was a closure date of January 1 of
- 19 2009?
- 20 A. Yeah, I believe I saw that.
- 21 \mathbb{Q} . And it was initialed off on by Mr. Pieron?
- 22 A. Yes.
- 23 Q. Okay. When would he have -- when would Market Shot have
- 24 been given shareholder rights with regard to his investment in
- 25 this document?

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1 A. June 1, 2009.
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- 2 Q. All right. So go back to 47. 2.1 million goes into JDFX
- 3 Holding when?
- 4 A. It was December of 2008.
- 5 Q. Now, the remaining 3.1 million goes into JDFX Holding
- 6 when?
- 7 | A. January 23rd of '09, 2.125 and May 26th '09, 1.025.
- 8 Q. And the SPA says he has shareholder rights as of June 1,
- 9 2009?
- 10 A. That's correct.
- 11 Q. Okay. Does Pieron have a capital gain?
- 12 A. No, he does not.
- 13 Q. All right. Let's assume, Ms. Rebeck, that Mr. Pieron
- 14 directed the money into JDFX and was treated as a loan. What
- 15 would your analysis be of that?
- 16 A. That loan --
- 17 THE COURT: Let's back up. When Cook contributes the
- 18 capital, he's getting a certificate.
- MR. PENDERY: Yes.
- 20 THE COURT: Mr. Pieron is not.
- MR. PENDERY: Correct.
- 22 THE COURT: So what's Mr. Pieron have to do with the
- 23 transaction at all?
- 24 MR. PENDERY: Nothing.
- THE COURT: Why did he report it on his tax return?

```
1
             MR. PENDERY:
                            That is a really good question.
 2
             THE COURT: How would we get an answer?
 3
             MR. PENDERY:
                           The only one that can answer that is
   Mr. Pieron, Your Honor.
 4
 5
             THE COURT: Well, there's some other people that did
   help him out, but that was based on information presumably that
 6
 7
   they received from him.
             MR. PENDERY: Based on information from what, Your
 8
 9
   Honor?
                        From him.
10
             THE COURT:
             MR. PENDERY: Are we assuming that Mr. Pieron was
11
12
   correct in what his information was?
13
             THE COURT:
                         No.
                           There's no evidence that was ever
14
             MR. PENDERY:
   presented at trial, Your Honor, that Mr. Pieron knew a whit
15
   about tax issues.
16
17
             THE COURT: Well, there was information presented at
18
   trial that reflected the information furnished by Mr. Pieron to
   two different tax preparers.
19
20
             MR. PENDERY: And those would be the spreadsheets,
   and if you want to talk about the spreadsheets, I can do that.
21
   Everybody's forgetting there's two sides to that scenario.
22
                                                                The
   Government just wants to look at the capital gains side. Well,
23
   what Pieron also thought is that he had significant losses that
24
   would wipe out the capital gains. So those spreadsheets also
25
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show significant, what he believed, wrongly, were large capital losses to offset against those capital gains.

THE COURT: If he could carry it back?

MR. PENDERY: If you could carry it back, but he wouldn't know that. He wouldn't know whether or not he could carry capital losses backwards or forwards.

THE COURT: I don't know what happened in those -- in the context of those communications. I don't know what he -- what he told the tax preparers about that, if -- your suggestion is that it was simply mistaken communication, as opposed to fraudulent.

MR. PENDERY: Well, why would any taxpayer create a transaction in Switzerland that would create a gigantic capital gain to him when it could have easily been documented as nothing to him at all? Why would you do that? That would make no rational sense.

THE COURT: I'm not the defendant.

MR. PENDERY: I know. Unless -- unless you don't have any idea what you're doing, and you don't know what a capital gain is or a capital loss is or basis or anything else. No one would rationally do that. I think I'll transact this series of events, that look like it's a sale of treasury stock to Market Shot, but I'm -- I'll going to term it a capital gain to me so that I'm liable for a huge liability in the United States. That shows superior ignorance on his part at that

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point.
 1
 2
             THE COURT: I don't know. And I don't think the
 3
   witness can tell you.
                            Tell you why he did what he did?
 4
             MR. PENDERY:
   agree with that. But she can look at the documents and inform
 5
 6
   the Court what the documents actually say, and what the
 7
   documents would actually show, and that that is there wasn't a
   capital gain to Pieron in 2008 and 5.25 in 2009. It's just
 8
 9
   wrong.
                         And the stock purchase agreement, how
10
             THE COURT:
   will she explain away those?
11
12
             MR. PENDERY: I don't know how she would explain away
   those.
13
             THE COURT: Or if she can.
14
             MR. HURFORD: Your Honor, may we have one moment.
15
                         Uh-huh.
16
             THE COURT:
17
              (Off-the-record discussion.)
18
             MR. PENDERY: I would agree that she probably could
  not respond to the SPA's, Your Honor, and what happened
19
   surrounding the SPA's, but why don't we assume that it is money
20
   that went to Pieron then for 2006, '07, '08 and '09 and have
21
   her tell us what that would be. Is it a loan or is it a
22
   capital contribution which would give him basis?
23
24
             THE COURT: So we can walk through essentially the
   two alternatives?
25
```

```
1
             MR. PENDERY: Yes, Your Honor.
 2
             THE COURT: We can do that.
 3
             MR. PENDERY:
                            I think there's a reality and then I
   think we're in pretend land now where we're talking about,
 4
   well, what happens if it was a capital contribution, treated as
 5
   a capital contribution by Pieron?
 6
 7
             THE COURT: Well, when you say "pretend land", I
   appreciate your point, but recognize that at least at the time
 8
 9
   Mr. Pieron was talking with his preparers, he didn't think it
   was pretend. He thought he was being accurate and complete.
10
             MR. PENDERY: I think he believed he had a capital
11
   gain, but I also think he believed he had significant losses
12
13
   that would wipe out the capital gain.
14
             THE COURT: We can walk through with the witness what
15
   the different results would be depending on how you
   characterize the transaction.
16
17
             MR. PENDERY: That's fair, Your Honor.
18
   BY MR. PENDERY:
19
        So if it's classified as a loan by James Pieron, of
   15.25 million, what's the analysis, in your opinion?
20
   happens if that's the case?
21
        At the time that the company shuts down, the loan becomes
22
   worthless.
23
24
               So you got to back up. So when did the company
   Q.
        Okay.
   shut down?
25
```

- 1 A. 2009.
- 2 Q. Do you know the date that it shut down. When you say shut
- 3 down, do you mean liquidated?
- 4 A. According to the commercial register, the business closed
- 5 on a specific date --
- 6 Q. Can you --
- 7 A. -- in 2009. I'd need to go back to that exhibit, though.
- 8 Q. It's Exhibit 16.
- 9 A. I believe the latest date that was listed --
- 10 Q. Look at page 2.
- 11 A. Yeah, the latest date that was listed was January --
- 12 Q. No. In --
- 13 A. I'm sorry, November, November 30th.
- 14 0. When was it dissolved?
- THE COURT: It's on the stock register.
- MR. PENDERY: It is.
- 17 BY MR. PENDERY:
- 18 \mathbb{Q} . Look at page 2.
- 19 \blacksquare A. On November 30th, 2009. It says by order of 30/11/2009 at
- 20 9:15 o'clock --
- 21 Q. Correct.
- 22 A. -- the company is dissolved.
- 23 Q. So how does that factor into your analysis if the 15.25
- 24 million is treated as a loan to James Pieron -- or, I'm sorry,
- 25 from James Pieron to JDFX?

```
At that point JDFX is no longer able to repay the loan, it
 1
   becomes worthless. It's a business bad debt, and it's treated
 2
   as an ordinary loss in the year that the company's dissolved.
 3
        And what does a bad debt loss come -- what code section
   Q.
   does that come under?
        I don't recall the code section off the top of my head.
 6
 7
        166?
   Ο.
   Α.
        It sounds like --
 8
 9
             THE COURT: And how do we substantiate the
10
   insolvency? My understanding is that there would have been a
   fair number of transactions with funds coming from JDFX to
11
12
   third parties, including Mr. Pieron, that would post-date
   the -- the last 5.2 million but before the alleged insolvency
13
   on November the 30th of 2009?
14
15
             MR. PENDERY: We can address that, Your Honor.
   were -- I think there was one bank transfer at the end of 2009,
16
   and then there were two in 2010, if I recall correctly.
17
18
             THE COURT: Ultimately, there's -- some of those
   funds, as I recall, were utilized to set up the trading
19
   business in the United States?
20
21
             MR. PENDERY:
                            That's correct.
22
             THE COURT: Okay.
   BY MR. PENDERY:
23
24
        Okay. Anyway, go ahead.
   Q.
                                   So --
25
   Α.
        Section 166.
```

Q. Okay. So you got to mechanically explain to the Court how this ordinary loss would work.

A. So the ordinary loss is different from a capital loss in that you can deduct the full amount in the year in which it's generated, and anything additional over your income amount for that year either gets carried forward or carried back. So in order for the carry forward to apply, there's an election that you would have to make on the original return by the due date or the extended due date or else you default to the carryback rule.

In 2009 the carryback period was only two years.

Actually currently you can't even carry it back anymore, but for the law that applied then, you carry it back two years and whatever is left over will carry forward for future years.

So if he has a loan, based on the computations that I did on the, you know, corrected tax returns or -- I think those are in the book at 50 to 53, it would wipe out all of his income for '09. Goes back to '07, it wipes out any potential income in '07. Wipes out '08, and then whatever is left over gets carried forward, and I believe there was a small amount left over after '08 to go forward into tax year 2010.

- Q. All right. So would he have a tax liability in 2008 or 2009?
- 24 A. No.

25 Q. What happens if it's treated as a capital contribution by

1 Pieron to JDFX Holding AG?

- 2 A. If it's treated as a capital contribution, then that
- 3 lincreases his basis at that time.
- 4 Q. When does -- let me -- let me ask you that. That's a
- 5 question I've wondered for a long time about. So when 500,000
- 6 comes in in 2006 to JDFX, and that's treated as a capital --
- 7 it's treated as his money going back into the company, does he
- 8 get basis for that at that time?
- 9 A. If that was imputed as money that went to him directly
- 10 rather than going to the company --
- 11 0. Uh-huh.
- 12 A. -- since it did go into the company, then he has to have
- 13 some benefit for that contribution, right, so that would
- 14 increase his basis. So if you're imputing income to someone,
- 15 and they're not actually getting it because they're putting it
- 16 back in the company, every time one of those deposits came in,
- 17 | it would get added into his basis. And then when the stock is
- 18 sold, you would take the basis that's sitting there out of it.
- 19 $\|Q$. Okay. So let's start with what was his basis at the end
- 20 of 2006?
- 21 A. 500,000.
- 22 Q. And then what would his basis be at the end of 2007?
- 23 A. \$10 million.
- 24 Q. All right. So his basis at the end of 2007 is
- 25 \$10 million?

- 1 A. That's correct. Under that scenario.
- 2 Q. What happens when the sale gets completed in 2008, then,
- 3 according to the SPA closing date?
- 4 A. Then he's going to subtract his basis from whatever the
- 5 sale price is.
- 6 Q. Okay. The sale price is \$10 million.
- 7 A. Then he has 10 million in basis.
- 8 Q. But is it \$10 million in basis of all of his stock or just
- 9 part of his stock?
- 10 A. I would say his basis would come out of whatever the sale
- 11 price was that he sold because he didn't put anything in at the
- 12 beginning, so we're not allocating on a per share basis.
- 13 Q. What about 2009?
- 14 A. I mean, if we treat the 2.1 and the 3.15 as capital
- 15 contributions, then those -- since they stayed in the company
- 16 and then, you know, went to the bank, those get added to the
- 17 basis also, so they have to be accounted for whenever the stock
- 18 is sold.
- 19 \mathbb{Q} . Would he have a tax liability in either one of those years
- 20 then?
- 21 A. No.
- 22 Q. Why not?
- 23 A. I mean the only way I can really explain this is that
- 24 logic has to prevail. If you have to include something as
- 25 income, and you didn't actually receive it, then you're going

1 to have to get a corresponding deduction.

Q. All right.

2

15

16

17

18

- A. So he has a capital gain -- if he has a capital gain, it's offset by the basis of the money that stayed in the company.
- 5 Q. All right.
- A. If he has income, but loaned the money, then it has to be offset by the money that's imputed as income to him when the company shuts down, and it still wipes everything out.
- 9 Q. Okay.
- MR. PENDERY: That's all I have, Your Honor, unless you have other questions.
- THE COURT: Well, I think Mr. Pavlik's papers reflect
 the problem that they were facing, in part on the limitations
 of the carryback depending on the timing of the insolvency.
 - But the one thing that we -- that we know at this juncture at least, it seems to me, is that for all of the -- all of the funds that were contributed by Mr. Cook, there were treasury securities issued to him?
- 19 MR. PENDERY: That's correct.
- THE COURT: We also know all of the funds that

 Mr. Cook contributed were deposited exclusively in JDFX

 accounts?
- MR. PENDERY: That's correct.
- 24 THE COURT: And that there were never any
 25 certificates of stock issued to Mr. Pieron. They were only

```
issued to Mr. Cook in conjunction with those deposits?
 1
 2
             MR. PENDERY:
                           That would be correct.
 3
             THE COURT: And we're still trying to figure out why,
   given that --
 4
 5
             MR. PENDERY: Why? Big question why.
                                                     Why would you
 6
   report it as a capital gain in 2008 and 2009, that's correct.
                          I don't know how we answer the question,
 7
             THE COURT:
   because I don't think the witness can. In fact, I think the
 8
 9
   witness would probably suggest that it doesn't make any sense.
10
             MR. PENDERY: I think you would disagree with me, but
   I don't think it matters because the documents actually show
11
12
   that he didn't get the money, and the documents actually show
13
   Cook got the money and put it in the company and got stock in
   return.
14
15
             Just because you paper it -- this is Gregory versus
   Helvering all over again. Just because you paper it one way,
16
   courts go, guess what, we don't care how you paper it.
17
18
   going to look at what really happened here. That's what the
   Supreme Court said in that case. We're going to really look at
19
   what the taxpayer did here.
20
21
                         Now, are you done with the witness?
             THE COURT:
             MR. PENDERY: I am, Your Honor.
22
23
             THE COURT: Would you like to cross-examine the
   witness, or would you like a break before we cross-examine the
24
25
   witness?
```

```
I would like a little break, yes.
 1
              MR. DEPORRE:
 2
              THE COURT: Okay. Let's take a break.
 3
              (At 11:59 a.m., break taken.)
              (At 12:13 p.m., break concluded.)
 4
 5
                           CROSS-EXAMINATION
   BY MR. DEPORRE:
 6
 7
        Hello, Ms. Rebeck.
   Ο.
        Hi.
 8
   Α.
 9
        At the outset of your testimony, you mentioned you're a
   certified fraud examiner?
10
        Yes.
11
12
        Have you worked in that role before?
   Q.
13
        I have used my CFE certification in other expert roles.
  I've been asked to review documents that are part of litigation
15
   to determine whether or not fraud was present on several cases.
        And have you ever reviewed documents where there have been
16
   allegation of a Ponzi scheme?
17
18
   Α.
        No.
        Are you familiar with a Ponzi scheme based on your
19
   training?
20
21
   Α.
        Yes.
22
        And are you aware in this case that Trevor Cook operated
   Market Shot as a Ponzi scheme?
23
24
   Α.
        Yes.
25
   Q.
        About --
```

1 A. And I need to clarify my answer, I actually have reviewed

- 2 documents that were alleged to be part of a Ponzi scheme. I
- 3 just didn't recall that case until --
- 4 Q. What was the purpose of your review for that case?
- 5 A. To trace funds.
- 6 Q. And the goal was to find out where the funds that were
- 7 invested in the Ponzi -- where they ended up, correct?
- 8 A. No, that was not my goal.
- 9 Q. What was your goal?
- 10 A. My goal was to determine how much money was taken from a
- 11 small group of investors, a small group out of a large group of
- 12 investors.
- 13 Q. And who hired you in that case?
- 14 A. The client.
- 15 Q. And the client's role?
- 16 A. One of the investors.
- 17 0. The client was an investor?
- 18 A. Yes.
- 19 Q. And they wanted you to trace how much money they had
- 20 contributed to the Ponzi?
- 21 A. How much money they had contributed and a few other
- 22 investors that they were associated with.
- 23 Q. And how did you go about doing that?
- 24 A. I reviewed the bank records. I reviewed communication.

Ι

25 reviewed some documents that were filed. I don't want to go

1 too in-depth because I don't want to go into any privilege

- 2 issues with the case, but I reviewed a lot of documents
- 3 surrounding the transactions and also the financial records
- 4 associated with it.
- Q. You worked on that case as a fraud examiner not as an
- 6 attorney, correct?
- 7 A. I mean, I'm an attorney so I always kind of wear my
- 8 attorney hat, unless I am sitting here as an expert.
- 9 Q. Okay. So I don't want you to disclose any legal advice
- 10 that you gave them or anything like that, but in terms of what
- 11 you were looking for in the -- in the Ponzi scheme case, were
- 12 you looking to see not only how much money was contributed but
- 13 then whether or not those investors could recoup some of the
- 14 | funds?
- 15 A. No, that was not part of my role.
- 16 Q. Okay. Are you aware that the SEC sometimes does that on
- 17 behalf of investors?
- 18 A. I am generally aware of that.
- 19 \mathbb{Q} . And are you aware of whether or not that was done with
- 20 respect to Market Shot?
- 21 A. I did not look into a lot of the details surrounding
- 22 Market Shot's issues.
- 23 Q. Well, Mr. Pieron spoke to the SEC receiver looking into
- 24 the Market Shot issues, and did you review his interview?
- 25 A. Yes.

1 Q. In that interview, he said that he personally sold stock

- 2 to -- personally sold stock to Market Shot; is that correct?
- 3 A. I don't recall exactly how the language was. Could you
- 4 point me to that document?
- 5 Q. Sure. It's Government Exhibit 200. This is a memorandum.
- 6 Would you read the subject line of this memorandum.
- 7 A. Interview of James Pieron on November 3rd, 2009.
- 8 MR. HURFORD: I'd just like the record to be clear,
- 9 it does say -- this document we're referring to does say
- 10 interview of James Pieron, but it is written as though Fetters,
- 11 his attorney, is speaking the entire time and not James Pieron
- 12 personally.
- 13 THE COURT: Thank you.
- 14 BY MR. DEPORRE:
- 15 $\|Q$. Did you review this document in preparation for your
- 16 testimony and your work on this case?
- 17 A. Yes.
- 18 $\|Q$. And are you familiar with the -- what it states as a
- 19 | general matter?
- 20 A. I am generally familiar with it.
- 21 Q. Okay. Do you know who -- on the second page it states who
- 22 the owners of JDFX Holding are, and it lists Market Shot as a
- 23 35 percent owner, James Pieron as 52.5, Clive Diethelm as 12.5;
- 24 is that correct?
- 25 A. Yes. That's what it says.

Q. And is that consistent with the findings that you made in your review of this case?

- A. I don't believe that the ownership percentage was part of my findings. It was more the tax calculation based on whether there was basis or not or whether it was treated as a loan or not.
- Q. Well -- and to determine whether or not there was basis, you would have to know what percentage of the company
- 9 Mr. Pieron owned, correct?
- 10 A. No.
- Q. Why not? Wouldn't you have to know that in order to determine how to allocate the money that he received for the --
- 13 A. No. No, his basis is based on the value that he put into
- 14 the company, which we discussed earlier was initially zero, and
- 15 if he received the 10 million in '08, it stayed in JDFX so
- 16 that's his basis, but it doesn't have anything to do with -- I
- mean, the percentages don't really change that analysis.
- 18 Q. Did you review Government Exhibit 138?
- 19 A. I did.
- 20 Q. And where does -- where does the money that's transferred
- 21 from Cook and his related entities -- where do those funds get
- 22 wired to? Who's the account holder? What's the entity name?
- 23 A. I'm going to go back to that. Is it in your folder?
- 24 Q. It is, yep.
- 25 A. What number?

```
THE COURT: Forty-seven is the summary.
 1
 2
   BY MR. DEPORRE:
 3
        Yep, it's 138; 47 in the binder, in the other binder,
   defendant's binder, doesn't state the name of the entity that
   receives the funds, and I think that's somewhat important.
   it would be tab 138 in our binder. That's the exhibit number.
 6
 7
        Okay. So which transaction are you referring to
  specifically?
 8
 9
        Do you have that in front of you?
10
   Α.
        Yes.
        All right. I'd like to focus on the transactions that
11
12
   occurred in 2006 and 2007. Do you see any for 2007 -- 138, we
  have ours tabbed by exhibit number.
13
14
             MR. HURFORD: Okay, sorry.
15
             MR. DEPORRE:
                           That's okay.
                           Okay. So the first one for 2007 that I
16
             THE WITNESS:
   see is dated, I believe it's 3/30/2007.
17
18
   BY MR. DEPORRE:
        Correct. And that's page 1 of that exhibit. Page ID
19
   number for the record is 2420. That's on the top right-hand
21
   corner; is that correct?
        I apologize. That is the -- I was on page 2.
22
  Α.
23
   Q.
        Okay.
24
        Okay. So page 1 is 3/20/2007.
   Α.
25
        And do you see the company that the money goes to?
```

- 1 A. JDFX Fund Management.
- 2 Q. And who owns JDFX Fund Management?
- 3 A. From my understanding, Mr. Pieron is one of the -- I don't
- know if he's the sole owner or one of the owners.
- 5 O. Does Mr. Cook own it?
- 6 A. I don't recall.
- 7 0. You don't know?
- 8 A. No. I don't know JDFX Fund Management versus -- there was
- 9 a lot of entities kind of floating around, so --
- 10 Q. And we know that there are documents reflecting shares of
- 11 stock being sold to Mr. Cook for one entity, correct?
- 12 A. Correct.
- 13 Q. And what's that entity?
- 14 A. JDFX Holdings.
- 15 Q. And is that a different entity than JDFX Fund Management,
- 16 LTD?
- 17 A. Yes.
- 18 Q. Okay. Let's look at the next one on page 2. Where did
- 19 those funds -- this is a \$5 million wire transfer, and it
- 20 occurred on March 30th, 2007; is that correct?
- 21 A. Yes.
- 22 Q. And where were those funds transferred to?
- 23 A. JDFX Funds Management on behalf of JDFX RMS AG.
- 24 Q. Do you know what JDFX RMS AG is?
- 25 A. I assume it's another JDFX entity.

- 1 Q. Is it JDFX Holding?
- 2 A. I'm not sure.
- 3 Q. Do you know if JDFX Holding did business as JDFX RMS AG?
- 4 A. I would have to go back and review some documents to
- 5 answer that appropriately.
- 6 Q. So you don't know? As you sit here right now, you don't
- 7 | know?
- 8 A. No, I don't know off the top of my head.
- 9 Q. Okay. But the money went into JDFX Fund Management LTD's
- 10 account, correct?
- 11 A. That's correct.
- 12 Q. Okay. And, in fact, all the wire transfers from 2006 and
- 13 2007 went into the JDFX Fund Management account, correct?
- 14 A. I'm going to have to go through each one before I answer
- 15 that. That's not correct, on January 23rd, 2009, this one
- 16 says -- I apologize, page 11, ID 2430, this one is JDFX
- 17 | Holding.
- 18 Q. And what year is that one for?
- 19 A. This is January 23rd, 2009.
- 20 Q. Okay. So that's 2009. Let's leave that one aside. I'm
- 21 focused on '06 and '07.
- 22 A. Okay.
- 23 Q. Did you find any '06 and '07 that go into JDFX Holdings?
- 24 A. All of the pages in here reflect JDFX Fund Management.
- 25 Q. And you don't know who the owner of that is?

1 A. Not off the top of my head, but I know that it's

- 2 associated with Mr. Pieron.
- 3 Q. You haven't seen any stock to show that Mr. Cook owns JDFX
- 4 Fund Management?
- 5 A. No.
- 6 Q. You haven't seen any stock from JDFX Fund Management at
- 7 | all?
- 8 A. Correct.
- 9 Q. All right. In this case, what have you reviewed for JDFX
- 10 Holding? What documents have you reviewed? What corporate
- 11 documents have you reviewed? Have you reviewed articles of
- 12 incorporation?
- 13 A. I don't believe so.
- 14 Q. Have you reviewed a general ledger showing shareholder
- 15 accounts?
- 16 A. No.
- 17 Q. Did ask you for that?
- 18 A. Yes.
- 19 Q. And did you get it?
- 20 A. No, I did not.
- 21 Q. Okay. Now normally when you would conduct an
- 22 investigation to try and determine how much basis somebody has,
- 23 would you want to look at the shareholder accounts?
- 24 A. I don't know that I would investigate basis.
- 25 Q. Well, say you were doing a tax return and you had to

compute someone's basis, would you ask for their books to see
what -- whether or not it's reflected on the company books that

- 3 they have a shareholder account?
- 4 A. That would be ideal. Not everyone keeps great books and
- 5 records or sometimes any. A lot of -- a lot of the time I
- 6 spend calculating things using the actual financial account
- 7 documents and coming up with compilations of information
- 8 myself. Maybe it's as a function of the clients that I work
- 9 with, but it's not unusual for me not to have a complete set of
- 10 books and records to make determinations on amounts that go on
- 11 the tax return or issues with the tax return. That's kind of
- 12 typical in my world.
- 13 Q. Typical to not have records reflecting transactions that
- 14 occurred?
- 15 A. Not not have records, not have financial statements or
- 16 something like that already prepared.
- 17 Q. And when you would review the returns, when you would --
- 18 excuse me, prepare a return, would you speak to the client
- 19 about what happened?
- 20 A. Yes.
- 21 Q. Because you would want to know their account, correct?
- 22 A. Correct.
- 23 Q. And they could give you insight into the nature of the
- 24 transaction, right?
- 25 A. Sure.

1 Q. And, in fact, they'd probably have the best information

- 2 about what actually happened?
- 3 A. Depends on the client.
- 4 Q. Okay. Have you had clients that aren't truthful with you?
- 5 A. Sure.
- 6 Q. Have you had clients that try and give you false
- 7 information to -- for some purpose of their own?
- 8 A. I'm sure that I have, and I'm sure that I don't always
- 9 know when they do it, but most of the time the clients come to
- 10 me because they are confused and they don't know what it is
- 11 that they need to do with the information that they have.
- 12 Q. So they come to you, they have information, they -- in
- 13 normal -- normal situations, not where the client is trying to
- 14 do something shady, they come to you with the information that
- 15 they have, correct?
- 16 A. Correct.
- 17 Q. And then you prepare tax returns based on their
- 18 disclosures?
- 19 A. I may prepare tax returns. I may prepare information for
- 20 them to take somewhere else to prepare their tax return.
- 21 There's a million different scenarios that could happen after,
- 22 you know, that kind of engagement.
- 23 Q. Have you reviewed information that James Pieron gave to
- 24 his first tax preparer, Carol Nathan?
- 25 A. I reviewed Carol Nathan's memo of interview and her

5

98 Rebeck - Cross

I don't know that I'm super clear on which 1 documents she had at the beginning or didn't have. 2 little more clear on Pavlik, but I think I can kind of glean 3 from what happened with Carol Nathan why she reported what she did.

- 6 Carol Nathan reported what she did because she spoke with 7 James Pieron and Pieron told her that he had a capital gain, correct? 8
- 9 Pieron also -- that's correct, and Pieron also told her 10 that he needed to prepare a summary of his income and expenses in order to report the capital gain, which should have been a 11 12 trigger for her immediately that he doesn't understand what a 13 capital gain is.
- Did you look at -- the documents that you looked at from 14 15 Carol Nathan, were you familiar with documents that had ATSI stamped on the bottom? It's like a Bates stamp? 16
- You'll have to tell me which documents you're referring to 17 18 specifically. I mean, it sounds familiar, but I can't --
- Did you review any documents -- do you recall seeing 19 numerous documents that had ATSI written on the bottom? 20
- It sounds familiar, but I would have to refresh my memory 21 on that. 22
- And if you were to a tax preparer in Carol Nathan's shoes 23 and the defendant -- or Mr. Pieron told you that he needed to 25 prepare some expenses; is that right?

```
1 A. I believe she said he went -- you know what, I don't want
2 to misquote her, so let me go to that. Is it in your book or
3 no?
```

- Q. I don't think it is, no.
- 5 A. Okay. Just give me a moment.
- 6 Q. If I may ask what you're looking at there.
- A. I'll let you know as soon as I make sure that I'm going to the right one, but I believe it's either going to be tab 29 or 9 30.
- So I'm on her affidavit, and it's tab 30 in the defense book.
- Q. Just so we can all be on the same page quite literally, I found tab 30 in the defense book, and it has the affidavit of
- 14 Carol Nathan.

24

25

15 So there's a few times in here that she kind of references this concept, but specifically I would say we could start like 16 in paragraph -- or, sorry, line 15. "Pieron did not provide 17 18 any promissory notes to me. I did not understand what Pieron's income was based on the initial spreadsheet he gave me and 19 could not prepare his tax returns based on the information." 20 And then she goes on to say that "Pieron told me he would 21 re-summarize his income and expenses so I could prepare his 22 returns." 23

And doing this for as long as I have, it kind of just triggered to me that either she doesn't or he doesn't or

neither of them really understand what kind of transaction it 2 is that they're reporting because you're -- you're using 3 terminology that you would expect to see in a financial statement model, and the numbers that she put on her return lead me to believe, since they don't match up to what this other capital gain amount is, or any sort of basis computation, 6 7 that she used something that should not have been used at all for that purpose. 8 9 BY MR. DEPORRE: Who gave her that something, whatever she used? 10 Mr. Pieron, of course, her client. 11 12 So here it says -- have you ever had clients tell you that Q. 13 they have a capital gain? 14 Α. Yes. 15 And have they provided you with documents to show that 16 capital gain? The majority of capital gain transactions that I see or 17 any other tax preparer sees, including I'm sure Mrs. Nathan, although I'm making an assumption there, are going to be 19 1099-B's from a brokerage house, and it's going to have all the 20 information on there that you need, and it's really just put it 21 on the return and we all move on, right? 22 23 And so there's always a few clients that have a unique set of circumstances and then there's, you know, a 24 different road that we go down to try to make those 25

- 1 determinations.
- 2 Q. So there's no 1099-B for the sale of stock in a small
- 3 Swiss -- not small, but in a closely held, not a publicly
- 4 traded, Swiss company is there?
- 5 A. I do not have that kind of knowledge of Swiss tax law.
- 6 Q. In fact, you don't know anything about Swiss tax law?
- 7 A. No.
- 8 Q. Nothing about Swiss bankruptcy law?
- 9 A. No.
- 10 Q. Nothing about when discharge of indebtedness would occur
- 11 under Swiss law?
- 12 A. Nope.
- 13 Q. Nothing about whether or not a company issuing stock would
- 14 have to pay any sort of taxes under Swiss law?
- 15 A. No.
- 16 Q. You know American law, though, and so if you were trying
- 17 to determine whether or not there was a sale of stock, you
- 18 would want to see probably a stock purchase agreement or a sale
- 19 and purchase agreement, right?
- 20 A. Definitely.
- 21 Q. And you would look at that to determine whether or not
- 22 there was some sort of financial transaction?
- 23 A. Sure.
- 24 Q. Did you look at Mr. Pieron's?
- 25 A. Mr. Pieron's what, I apologize?

- 1 Q. Stock purchase agreement?
- 2 A. I did.
- 3 Q. And sale purchase agreement?
- 4 A. I did.
- 5 0. Does that state who sold stock?
- 6 A. I believe it has his personal name on there.
- $7 \parallel Q$. And does it say a closing date of the sale?
- 8 A. I need to go back and review and just make sure that I
- 9 understand which date you're talking about.
- 10 Q. All right. It's Government Exhibit 201 is the first one.
- 11 A. I'm sorry, there's a lot of dates on there. I just don't
- 12 want to misspeak.
- Okay. So the first one, yes, it has a closure date,
- 14 January 1, '08.
- 15 Q. It's hard to flip back and forth between different
- 16 binders.
- 17 A. I understand.
- 18 Q. I apologize. I sympathize with you. It's hard for me.
- 19 can't imagine.
- 20 You said it was January 1st, 2008?
- 21 A. The closure date, yes.
- 22 Q. Now, if you were preparing a return where somebody told
- 23 you that they had a large capital gain, you would want to look
- 24 at the sale closing doc, right, the share purchase agreement?
- 25 A. Correct.

1 Q. And you would want to see when the closing date was?

2 A. I actually disagree on the closing date being indicative

3 based on the -- paragraph 1 giving all of the shareholder

4 rights on a different date. That would be the date that I

5 would use for -- if I was looking at what Mr. Cook's holding

period was, I would use March 1, '07. I would not use

7 January 1, '08.

6

8

9

10

And on top of that, given the nature and timing of the transactions that were -- where the money was paid, I mean, I think that me personally I would use the '07 date.

- 11 Q. Were any dividends paid to Market Shot?
- 12 A. I'm not aware of whether they were or not.
- 13 Q. Okay. You have no idea whether dividends were paid?
- 14 A. I don't -- no, I'm not aware.
- Q. Did Market Shot have a proxy? Did they have voting powers
- 16 in March of 2007?
- A. I don't know whether or not voting is addressed in here so
- 18 I'm going to have to review it again, hold on.

19 I don't see anything regarding voting rights at all,

20 and I don't assume that you're trying to trick me. So I'll

21 | just say I don't see anything in there, but, I mean, if we go

22 back to the object of sale paragraph, it literally reads the

23 purchaser agrees to purchase from the seller the shares -- the

24 shares and qualifications for dividends for the first time as

25 of the business year 2007, beginning on March 1, 2007. So

Rebeck - Cross

absent any other provision for some other date for voting rights, then it's my opinion that that would be also the date that they would get the voting rights.

And going a little further on that, it appears that the closure date is just related to when all of that 10 million needs to be paid, because paragraph 2 says that the purchase price for the shares shall be payable in accordance to the closure, and then we go down to the closer date. So I -- I can't help but read that as a lawyer thinking that the closure date is like the last day that you can pay this 10 million in order to make sure that, you know, you can maintain your shareholder rights.

Q. Could some rights be -- say that there were payments made or deposits made. Under Swiss law, would there be any prohibition on the company allowing --

MR. HURFORD: Your Honor, she's already testified -objection, she's already testified she does not -- she's not an
expert in Swiss law, so any questions that starts with "under
Swiss law" I think we can just skip.

THE COURT: Not necessarily. I suspect that the initial notion of it being capital transactions arose out of advise concerning Swiss law, which are nontaxable under Swiss law but not under the Internal Revenue code, so the witness can respond.

THE WITNESS: I will just echo that sentiment that I

1 unfortunately do not know anything about Swiss law.

- 2 BY MR. DEPORRE:
- 3 Q. So you don't know whether or not somebody can sell rights
- 4 to dividends without actually transferring full -- I don't
- 5 know, the seizing of the stock, full -- all the shares of the
- 6 stock if they can sell off some sort of right to a dividend?
- 7 A. I have no idea, but there's nothing in here to indicate
- 8 that he was selling the right to the dividend. It says, the
- 9 purchaser agrees to purchase from the seller the shares and
- 10 qualification for dividends.
- 11 Q. Right. And the agreement closure date is January 1st,
- 12 2008, but it's weird because March 1st, 2007, they have a right
- 13 to receive dividends, but we don't know if any dividends are
- 14 actually paid, correct?
- 15 A. I don't know that that anyone got dividends. I just don't
- 16 know that.
- 17 Q. Who would know?
- 18 A. I assume Mr. Pieron would know.
- 19 Q. Okay. So if you were Carol Nathan, and you wanted to know
- 20 when stock was transferred or if there was a capital gain, you
- 21 would talk to Mr. Pieron?
- 22 A. I would talk to Mr. Pieron and review documents because
- 23 clients are inherently unreliable. No offense to any of my
- 24 clients, but --
- 25 Q. Not all clients are inherently unreliable?

- 1 A. Again, it might just be a function of the work that I do,
- 2 but I do see quite often that -- and, you know what, I think
- 3 that in general people don't understand the nuances of the tax
- 4 code, especially when it's changing all the time.
- 5 Q. No, they don't understand the nuances of the tax code for
- 6 sure, but they know if they sold stock, fair enough?
- 7 A. They may or may not. I would hope that they would.
- 8 Q. Yeah, I would hope so.
- 9 Government Exhibit 56, could you flip to that --
- 10 actually it's tab 40 -- yeah tab 56 here, sorry. It's in the
- 11 Government's blue binder.
- 12 A. Oh, I'm sorry, I'm there.
- 13 Q. Okay. Good. Do you see the Bate stamp at the bottom? It
- 14 says ATSI?
- 15 A. Yes.
- 16 Q. And this one starts at Bates No. 2?
- 17 A. Yes.
- 18 Q. Do you recognize this document?
- 19 A. I can't be sure if I reviewed this or not.
- 20 Q. But this is something you would have reviewed in
- 21 determining whether or not Mr. Pieron had a capital gain,
- 22 | correct?
- 23 A. I have no idea what this is. Can you tell me like what --
- 24 what is this document?
- 25 Q. Sure. This is a document that -- these are notes from

- 1 Ms. Carol Nathan, correct?
- 2 A. I have -- I apologize I really have no idea if these are
- 3 notes from Carol Nathan, and I'm trying to find some sort of
- 4 title on the document or -- all I see is Beth Duncan, super
- 5 awesome comp, 555 made up street, nowhere Illinois.
- 6 Q. Okay. What I'd like you to do is go to page Bate stamp
- 7 20 -- ATSI 20. The page ID is 19 -- oh, excuse me, wishful
- 8 thinking, 2150.
- 9 A. Okay. It still says Beth Duncan, super awesome comp.
- 10 Q. Right. I want you to go about halfway down the page --
- 11 **A**. Okay.
- 12 Q. -- there's -- there's an entry on 7/7/10 at 2:58 p.m. It
- 13 says note, and then it -- and it has a little text in the
- 14 middle of the page, and then in the right-hand column there's a
- 15 name. Could you read that name?
- 16 A. Carol Nathan.
- 17 \mathbb{Q} . Okay. And then below that one, on 7/7/2010, at 2:54 p.m,
- 18 there's a note, and would you read the name for that one.
- 19 A. Carol Nathan.
- 20 Q. Okay. Would you read the note.
- 21 A. Which one?
- 22 Q. The one on 2:54 p.m. They're reverse chronological so
- 23 going down is going earlier in time.
- 24 A. "Called CIT [sic] he wanted my email, will email -- will
- 25 email him so he has my address. Client insists his 9 million

1 in 2007 is capital gain. He says he sold shares of his company

- 2 to an investor. He has the number of shares sold, sale price
- 3 and all the info to be entered on Schedule D. He will email
- 4 his 2006 tax return."
- 5 Q. All right. So it sounds like Ms. Nathan had a
- 6 conversation with the taxpayer, correct, Mr. Pieron?
- 7 A. That's what it appears to be.
- 8 Q. And Mr. Pieron told her that he had a capital gain?
- 9 A. In 2007, that's correct.
- 10 O. Well, I think he said he insists that his 9-million in
- 11 2007 is a capital gain. Now, it doesn't specifically say that
- 12 it's taxable as a capital gain in '07 or '08, but certainly
- 13 there was \$9 million, from your review of the bank records, at
- 14 least 9 million, that was received in 2007, correct?
- 15 A. That's correct.
- 16 Q. How much total was paid between Cook entities and JDFX
- 17 Fund Management in 2007?
- 18 A. 9.5 million.
- 19 0. So more than even what's here?
- 20 A. That's correct.
- 21 Q. Okay. And then if you're Carol Nathan and you're
- 22 preparing returns, you would probably want to look at bank
- 23 records?
- 24 A. Sure.
- 25 Q. Did James Pieron give bank records to Carol Nathan?

- 1 A. I -- I don't know off the top of my head, I'm sorry.
- 2 Q. Did you review her testimony?
- 3 A. I did. I just -- you know, there's a lot of documents.
- 4 just don't remember -- unless you want to refresh me somewhere.
- 5 Q. Fair point. Did -- did Mr. Pieron ever talk to Mr. Pavlik
- 6 about putting that capital gain in 2008?
- 7 A. I'm going to want to turn -- is his testimony or his notes
- 8 in your binder or just in the other one?
- 9 Q. Well, I will direct you to Government Exhibit 204.
- 10 A. Okay.
- 11 Q. Have you reviewed this before?
- 12 A. Yes.
- 13 O. And what is this?
- 14 A. It appears to be a letter from James Pieron to Mr. Pavlik.
- 15 Q. And in it does he say that he founded a company called
- 16 JDFX Holding?
- 17 A. Yes.
- 18 Q. And does it say that in 2008 he sold 20 percent of JDFX
- 19 | Holding to Market Shot?
- 20 A. Yes.
- 21 \mathbb{Q} . And does it say he received a capital gain of 10 million?
- 22 A. Yes.
- 23 Q. And then does it say one year later he sold 15 percent of
- 24 JDFX to Market Shot?
- 25 A. Yes.

1 Q. And does it say he received a capital gain of

- 2 5.25 million?
- 3 A. Yes.
- 4 Q. So this goes to Mr. Pavlik, and then does Mr. Pavlik also
- 5 prepare returns for Mr. Pieron?
- 6 A. So I reviewed this letter, and, you know, taken out of
- 7 ∥context I also would have said, okay, well, now I understand
- 8 why everyone was doing the things that they were doing with the
- 9 tax returns, but -- and I'm going to have to go back and find
- 10 the reference, but this letter was prepared at I believe
- 11 Mr. Pavlik's direction to attach to some other filing --
- 12 Q. How do you know that?
- 13 A. -- in order to explain something.
- 14 Q. How do you know that this was prepared at Mr. Pavlik's
- 15 direction?
- 16 A. I think I read it somewhere in one of the interviews.
- 17 | That's why I just -- I'm going to need a moment to go back and
- 18 ∥see. Either that or it was discussions that I had with --
- 19 0. An interview with Mr. Pieron?
- 20 A. No. I think it was in one of the Pavlik's interview
- 21 notes.
- 22 Q. Oh, with maybe Agent Hollabaugh?
- 23 A. Maybe, yeah. I would like to go back and find it though
- 24 if you can just give me a moment.
- 25 Q. Fair enough.

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A. Okay. So I'm in tab 39 of the defense binder, and I
believe it's page 2 of 5 of the memorandum and it's stamped
10865.
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Q. What paragraph?

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5 A. It is paragraph five. And if you're there, I'll read it.

It says, "Pavlik was shown a copy of a letter from Pieron addressed to Mr. Pavlik that explained the reason JDFX was liquidated. Pavlik stated Pieron prepared the letter sometime between November, 2011 and January, 2012 at his request. Pavlik said he told Pieron he needed a written summary of what led to the liquidation of JDFX, the uncollectible loans and the theft loss."

So, for that reason, I did not give a lot of weight to this letter from James to Mr. Pavlik.

- Q. Well, I want you to keep going. I want you to keep going.
- 16 A. Sure.
- Q. Go another sentence. "Pavlik said it was his decision not to send the letter."
- A. "Because he didn't think it was appropriate for the situation." So I'm going to -- let me just read the whole thing:

"Pavlik said it was his decision not to send the letter to the IRS with the amended tax returns because he didn't think it was appropriate for the situation." And then he goes on to say, "Pavlik stated the letter was consistent

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with what Pieron was telling him all along."
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And so reading that, I said, okay, well, now so why -- why is the letter saying these things, and now we're saying, oh, that's what he was saying, so I read all of the memos, and so I'll get to the reason why in a second, but I kind of made the assumption that the comment about consistency was not specific to the capital transactions, because if you go to tab 38 --

- 9 Q. Would you repeat that -- repeat that.
- A. When he said, "Pavlik stated the letter was consistent with what Pieron was telling him all along."
- 12 O. Uh-huh.

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A. And so that made me think, like, okay, well why would -why would he say that if they're not capital transaction, so
now, you know, it's very confusing, and I was trying to
determine what exactly did Pavlik and Pieron talk about related
specifically to the capital transactions. Because the
statement about consistency to me is too vague, so I couldn't
determine which part of this letter was supposed to be
consistent with what he was telling him all along.

So if you go to tab 38 and paragraph 2, I'm not going to read the whole thing, but it's on the first page 10869.

"Pavlik said Pieron told him he received some of the 10 million in '07, some in '08. Pavlik said Pieron never told him he wanted to recognize the capital gain in '08 instead of '07."

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Yeah, so they -- Pieron didn't say when he wanted to
 1
 2
   recognize it to Pavlik?
 3
        That's what Pavlik was saying, right. And then I have
   this letter that seems to be giving step-by-step instructions,
   and so I determined from that that when Pavlik said that the
   story was consistent, that he wasn't referring to the capital
 6
   gains part. He was just referring to the general -- I don't
 7
   know, maybe the Ponzi scheme.
 8
 9
        Okay. Can you go to Government Exhibit 203, it's marked
   in the binder that you're already working from it's Tab 19.
10
11
             THE COURT: Sir, I've got to find a break here.
   We've got a long, long afternoon, this afternoon.
12
13
             MR. DEPORRE: For us or for somebody else?
14
             THE COURT: We've got at least four sentencing
15
   hearings to get through, and I've got a little bit of
   additional reading. This has been an unusual sort of morning
16
   to some extent in the exchanges that we've had with the
17
18
   witness.
             Do you mind if I ask just a couple of questions to
19
   see if I can -- I'm clear in my own mind concerning her
20
21
   testimony.
22
             MR. DEPORRE: Certainly, Your Honor.
23
                         My understanding, at least at this stage,
             THE COURT:
  is that you're aware of only one transaction involving any
   share -- any shares of stock that involve Mr. Pieron at all,
25
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one issuance of stock?
 1
 2
             THE WITNESS:
                           That's correct.
 3
             THE COURT: You're not aware of any exchange of stock
   between Mr. Cook and Mr. Pieron ever?
 4
 5
             THE WITNESS:
                            That's correct.
 6
             THE COURT: Your understanding would be that as a
 7
   result of him not contributing any cash at the time that the
   company was incorporated, he would have a basis of zero?
 8
 9
             THE WITNESS:
                           That's correct.
             THE COURT: In November of 2009, when the entity
10
   would be dissolved under Swiss law, what would be the tax
11
12
   effect on him if he had a basis of zero in the stock
   certificate.
13
             THE WITNESS: There would be no tax effect just given
14
15
   that limited scenario. He put nothing in the company, assuming
   the company shuts down at zero, then there's no -- there's just
16
   no tax effect. You don't need to claim a loss or anything like
17
18
   that.
19
             THE COURT: Let's assume for purposes of discussion
   that over the course of three years, as the $15 million is
20
   being received, that Mr. Pieron loans the funds to JDFX, and
21
   the entity becomes insolvent in 2009. He can't recover the
22
   $15 million in loans. What's the tax treatment of that
23
   transaction, in your view?
24
25
             THE WITNESS: There would be a loss of 15 million.
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It would be treated as an ordinary loss. It would offset any
 1
 2
   income from 2009. Anything that was additional, since there
   was no carry forward election made, would go back to '07 first.
 3
   It would offset any income from 2007. It would then go to
   2008, offset any income from 2008, and if there's anything left
 5
   over, it would then carry forward to 2010 and future years.
 6
 7
             THE COURT:
                         Scenario three. Over the course of three
   years Mr. Pieron is selling stock to Mr. Cook.
                                                    There's no
 8
   apparent evidence of that that we're familiar with, but let's
 9
   assume for purposes of discussion that's true. Each time he
10
   receives proceeds and then contributes it, what's the effect of
11
12
   the transaction on his basis?
             THE WITNESS: Every time that he gets the proceeds
13
   and they go to JDFX, then he has a basis in the stock.
14
15
             THE COURT:
                         Increases?
16
             THE WITNESS: Correct.
17
             THE COURT: Now, what happens when the entity becomes
18
   insolvent at the end of 2009?
19
                           Nothing would really happen because I'm
             THE WITNESS:
   assuming under this scenario that the -- all the basis and
20
   capital gain transactions are offsetting during that time, so
21
   it's just zero at the end.
22
23
             THE COURT: Mr. Pavlik was operating under the
   assumption that these were capital transactions. You would
24
25
   agree?
```

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I think so. It appears -- it appears
 1
             THE WITNESS:
 2
   so.
 3
             THE COURT: And he provides at one point, and I'm
   reading from Exhibit 38 -- Pavlik said, "The whip-saw effect
 5
   meant that Pieron was going to have a capital gain in any year
   the transaction was reported." Went on to say, "if you have a
 6
 7
   capital gain in one year, and capital losses in the next year,
   you can't carry the capital loss back." Is that accurate?
 8
 9
             THE WITNESS:
                           That's correct.
             THE COURT: And that's the problem from Pavlik's
10
   perspective?
11
12
             THE WITNESS:
                           Correct.
             THE COURT: Okay. In my view, I've found the witness
13
   to be extremely helpful, but all of the information is at least
14
15
   either based on documents that have been furnished to her and
  hypothetical information that she has been furnished by the
16
   defendant.
17
18
             MR. HURFORD: I understand with respect to some of
   that stuff, but I just want to make a record that she testified
19
   concerning a number of documents including interview memorandum
20
   of Trevor Cook and bank records, so I don't think that we can
21
   characterize --
22
23
                         That's fair.
             THE COURT:
24
             MR. HURFORD: -- what she's reviewed as completely
   hypothetical. And I also think that her testimony concerning
25
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the multiple ways that you can view any set of facts here, I
 1
 2
   think it makes -- I think it makes her testimony important for
 3
   this Court to understand that whatever the Government's theory
   is, if we're going to attribute income Pieron, he has no tax
 4
 5
   liability.
 6
             THE COURT: Mr. Pavlik would not agree with you.
 7
             MR. HURFORD: May I ask one question of the witness,
   Your Honor?
 8
 9
             THE COURT: No.
                              We have to come to a conclusion
           We'll locate another date for continuation of the
10
   today.
   hearing, but we've got to come to a conclusion today.
11
12
             Ma'am, you're excused from the stands.
                            Thank you, Your Honor.
13
             THE WITNESS:
             THE COURT: And record's closed.
14
              (At 1:06 p.m., court recessed.)
15
16
17
18
                         CERTIFICATE
        I certify that the foregoing is a correct transcript
19
        from the proceedings in the above-entitled matter.
20
21
        Date: 11-25-2019
                            Carol M. Harrison, RMR, FCRR
22
                            Official Court Reporter
                            United States District Court
23
                            Eastern District of Michigan
                            1000 Washington Avenue
24
                            Bay City, MI
                                          48708
25
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